

# Canadian Electrical Stewardship Association Annual Report to the Director

# 2022

Submitted to:	Director, Extended Producer Responsibility Section BC Ministry of Environment and Climate Change Strategy PO Box 9341, STN PROV GOVT Victoria, BC V8W 9M1
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#### **1. EXECUTIVE SUMMARY**

The CESA Stewardship Plan includes portable electrical appliances powered by 120V, 12V, 60Hz input power or batteries. See Appendix A for a full list of product categories.

Products within plan	<ul> <li>Small appliances</li> <li>Power tools</li> <li>Sewing machines</li> <li>Exercise, sports and leisure equipment</li> </ul>		
	<ul> <li>Arts, crafts and hobby devices</li> </ul>		
Program			
Website	www.electrorecycle.ca		

The following chart summarizes the annual reporting requirements as set out under Section 8 of the Regulation.

Recycling Regulation Reference	Торіс	Summary of 2022 Performance		
Part 2, Section 8(2)(a)	Public Education and Strategies	<ul> <li>Traditional advertising was used for public education including television ads, digital and print campaigns, radio ads, as well as community-based social marketing</li> <li>The summer ambassador program held 73 events in 47 communities, throughout 21 regional districts</li> <li>The 2022 consumer awareness survey remained stable with an awareness level of 88%</li> <li>The Program further developed outreach initiatives to expand its reach into new communities through remote event attendance and digital support</li> </ul>		
Part 2, Section 8(2)(b)	Collection System and Facilities	<ul> <li>Two product streams are defined for collection:         <ul> <li>"very large" (treadmills, elliptical machines, stationary bikes, very large power tools); and</li> <li>"regular" (all other products included in the Program)</li> </ul> </li> <li>The collection network includes both advertised and non-advertised sites</li> <li>As of December 31, 2022, the Program had 247 contracted collection sites, including 233 sites for regular products and 97 sites for very large products. Of the 247 contracted sites, 231 were advertised.</li> <li>In 2022 the collection network added 4 additional contracted collection facilities across the province</li> </ul>		

Recycling Regulation Reference	Торіс	Summary of 2022 Performance
Part 2, section 8(2)(c)	Product Environmental Impact Reduction, Reusability and Recyclability	<ul> <li>The Program strives to manage collection materials using the highest option on the PPH were feasible</li> <li>2022 focused promotion on reuse, repair and product maintenance options, including participation local repair cafes, a blog featuring appliance maintenance, including troubleshooting and repair tips as well as collaboration with DreamRider Productions to produce environmental content related to the PPH for schools throughout BC</li> </ul>
Part 2, section 8(2)(d)	Pollution Prevention Hierarchy and Product / Component Management	<ul> <li>Contracted processors must adhere to the EPSC Electronics Recycling Standard</li> <li>Processors must submit to performance reviews by CESA or a third-party auditor</li> <li>More than 95% of material commodities collected in 2022 were recycled/recovered</li> </ul>
Part 2, section 8(2)(e)	Product Sold and Collected and Recovery Rate	<ul> <li>10,038,166 units of CESA product were sold in BC in 2022, as reported by members</li> <li>Approximately 5,385,384 kg of CESA product was collected in BC in 2022</li> </ul>
Part 2, section 8(2)(e.1)		See Section 7 for breakdown of collection weight by regional district
Part 2, section 8(2)(f)	Summary of Deposits, Refunds, Revenues and Expenses	See Appendix C for the independently audited financial statements

CESA's BC Extended Producer Responsibility Plan was approved on August 7, 2018. This approved Plan sets out a number of key performance metrics for the Program. The following chart summarizes the metrics and the Program's performance in 2022, as well as CESA's strategies for improvement if warranted.

Key Performance Metrics					
Part 2 section 8(2)(g); See full list of metrics in Plan Performance					
Plan Metrics 2022 Performance Strategies for Improvement					
Collection					
Number of contracted collection sites	247	n/a			
Number of contracted collection sites by regional district	See Section 4	n/a			
Number of collection events by regional district	See Section 4	n/a			

# **Key Performance Metrics**

Part 2 section 8(2)(g); See full list of metrics in Plan Performance

Plan Metrics 2022 Performance Strategies for Improvement					
Plan Metrics	2022 Performance	Strategies for Improvement			
Absolute Collection					
Total number of very large units	4,625 units collected	n/a			
collected	.,	, 2			
Weight (kg) or regular product	5,385,384 kg collected	n/a			
collected	, , ,	,			
Weight (kg) of regular product	See Section 7	n/a			
collected by regional district		, ~			
Product collected per capita by	See Section 7	n/a			
regional district (kg)					
Waste Composition Audits		1-			
Waste audit results	See Section 9	n/a			
Total amount of batteries identified in waste audits	See Section 9	n/a			
Accessibility Number of collection sites for					
	233	n/a			
regular Program Product Revaluation of accessibility rate (in					
or before 2023)	See section 9	n/a			
Survey techniques and results of		n/a			
accessibility study (conducted in or	See Section 9				
before 2023)					
Consumer Awareness					
Consumer awareness survey					
conducted once every two (2)	See Section 9	n/a			
years starting from 2018					
Consumer awareness survey key	See Section 0	- /-			
findings	See Section 9	n/a			
Percentage of the population	88%	n/2			
aware of the Program	88%	n/a			
Program's educational materials	See Section 3	n/a			
and strategies		11/ a			
Qualitative report on product	See Section 9	n/a			
categories with low awareness	Jee Jection J	11/ d			
Sales					
Total units sold	10,038,166 units	n/a			
End Fate					
End fate management of materials	See Section 6	n/a			
Environmental Standards in place	See Section 6	n/a			

#### 2. PROGRAM OUTLINE

The Canadian Electrical Stewardship Association (CESA) is a not-for-profit product stewardship agency representing manufacturers, brand owners and retailers of electrical small appliances, power tools, sewing machines, exercise, sports and leisure equipment, and arts, crafts and hobby devices ("Program Products"). CESA's purpose is to assist its members to provide end-of-life product management by handling products in adherence of the order of the pollution prevention hierarchy. CESA supports obligated parties by providing them the opportunity to join an industry-governed and operated recycling program to fulfill their legal obligations under the British Columbia Recycling Regulation (Reg. 449/2004, O.C. 995/2004) ("Regulation").

CESA is incorporated under the Canada Not-for-Profit Corporation Act and is governed by a Board of Directors. The Board is structured with the intent of having stewards that represent both manufacturers and retailers from as many product categories as possible. Table 1 lists out the Board of Directors as of December 31, 2022.

Name	Affiliation	Sector
Craig Emerson	Bissell Canada Corporation	Manufacturer
Kimi Walker	Canadian Tire Corporation	Retailer
Milena Tolasi	Costco Wholesale Canada Ltd	Retailer
David Williams	Hamilton Beach	Manufacturer
Colin Lalonde	Home Hardware Stores Limited	Retailer
Jinie Choi	Hudson's Bay Company	Retailer
Marie-Anne Champoux-Guimond	Keurig Dr. Pepper Canada	Manufacturer
Theo Horsdal	London Drugs Limited	Retailer
Tom Siwek	Shark Ninja	Manufacturer

#### Table 1: 2022 Board of Directors

CESA, its Board of Directors and staff are grateful and honored to live, work, and be in relation with Indigenous peoples from across many traditional and unceded territories, covering all regions of British Columbia. We recognize their deep connection with this land and its resources and their historical environmental stewardship and are committed to reconciliation and building relationships as we move forward.

Additionally, CESA works with industry associations, including the Canadian Hardware Products Trade Association (CHPTA – formerly CHHMA), the Association of Home Appliance Manufacturers Canada (AHAM) and the Retail Council of Canada (RCC).

On October 1, 2011, CESA launched its "Part 1" program for small appliances under the "Unplugged" brand. Additional amendments to the Regulation expanded the scope of products to include electrical and electronic tools, leisure and sports equipment. On July 1, 2012, the program expanded ("Part 2") to

include power tools, sewing machines, sports, leisure and exercise machines, and arts, crafts and hobby devices, and rebranded as "ElectroRecycle<sup>™</sup>".

CESA has engaged Product Care Association of Canada (Product Care) to act as Program Manager, supporting CESA with the administration, finance, data management and communications and marketing related to the operation of the ElectroRecycle Program.

The ElectroRecycle Program employed a network of 247 contracted collection facilities throughout the province at the end of 2022. The Program augmented its collection system as needed by participating in collection events in areas of the province where a permanent collection facility may not be economically feasible.

More information about CESA, for both stewards and consumers can be found online at <u>www.electrorecycle.ca</u>.

#### **3. PUBLIC EDUCATION MATERIALS & STRATEGIES**

An overview of the public education initiatives employed in 2022 is detailed in the following section, including various tactics from traditional advertising, social media marketing, and digital marketing initiatives. In 2022, the Program evaluated its approaches to all aspects of its marketing and communications to ensure it not only met its awareness requirements but applied innovative thinking and efficient processes. From testing and learning through new digital tactics, to employing a new approach to events and partnerships, the Program's thoughtful delivery of public education allowed residents across the province to learn about and be reminded of the Program's services.

In 2022, ElectroRecycle saw over 6.5 million TV media impressions, 756,000 radio impressions, almost 80,000 impressions for print ads, and 22 million impressions across digital channels. Across BC, the Program generated a total of nearly 30 million impressions in 2022, detailed below in Table 2. In 2022, the goal was to direct the public to take two key actions – visit the Program website, and search for a recycling location on the website.

Over the past few years, ElectroRecycle has continued to increase its investment in digital communications strategies to promote consumer awareness and encourage consumers to visit a collection location. In addition, traditional media, such as TV and radio, were employed in 2022 to broaden reach across British Columbia and capture those audiences who rely upon traditional media for their news and community information. The variety of media channels utilized by the Program is outlined below.

Table 2: Number of Impressions per Media Channel

Media Channel	Time in Market	Impressions
Events	Year-round	75,900
Planet Protector Academy - Elementary School Outreach Partnership	Jan to June & Oct to Dec	12,279
τν		
Global and BC1	Apr to May & Sep to Oct	2,700,000
СВС		3,840,000
Radio		·
Canadian First Nations Radio	Year-round	756,000
Print		·
Recycling Calendar (Mission & Penticton)	Year-round	32,000
Times Colonist	June	45,000
Digital		
Meta (Facebook, Instagram & Audience network)	Year-round	5,922,087
Google Ads (Search, Display, Discovery, Video, Perf. Max)	Year-round	9,946,572
Spotify	August to October	166,512
Sequential video & display	Apr to May & Sep to Oct	1,299,033
The Weather Network (app)	Apr to May & Sep to Oct	1,396,425
HGTV.ca	Apr to May & Sep to Oct	1,857,937
Globe and Mail	September	1,312,075
Daily Hive	April	149,938
Twitter	Year-round	21,200
	Total Impressions	29,532,958

#### 3.1 Program Awareness and Traditional Marketing

The Program continues to deploy an omnichannel marketing strategy that is optimized based on historical learnings and current needs. The ElectroRecycle awareness efforts took place year-round, with increased efforts from the spring through early fall season since this is when product use and disposal are top of mind, and historically recycling rates are highest for the Program during this time. Traditional advertising tactics utilized by ElectroRecycle in 2022 included radio ads, television ads, and print news campaigns. These tried-and-true tactics ensured CESA maintained reach both province-wide and with key stakeholder groups.

In 2022, TV advertising was a major element of ElectroRecycle's marketing strategy with three different versions of ElectroRecycle TV commercials aired on both Global TV and CBC news channels in the spring and fall. The three TV ads each showcased a different room in the home (kitchen, bathroom, and garage) ensuring the commercials featured various product categories including kitchen countertop appliances, personal care appliances, and power tools. With both platforms being trusted news sources that reach all of BC, the ads enabled the Program to spread awareness throughout all corners of the province. In addition to the commercials, tile ads aired on BC1, Global TV's dedicated 24 hour news channel for the

province. Overall, ElectroRecycle's Global TV advertisements received 2.7 million impressions, and the Program's CBC TV Advertisements received more than 3.8 million impressions.

For a number of years, ElectroRecycle has collaborated with Canadian First Nations Radio (CFNR) to strengthen Program awareness in remote and Indigenous communities around British Columbia. In 2022, ElectroRecycle partnered with Canadian First Nations Radio (CFNR) to run 30-second promotional ads which aired for 24 weeks in over 80 Indigenous communities in Central and Northern BC. These communities included the major centres of Terrace, Prince Rupert, Kitimat, Smithers, Burns Lake, Fort Nelson, Stewart, Williams Lake and Quesnel. Two different ad scripts ran during the year and included items from various product categories (air treatment appliances, floor care appliances, and power tools) to showcase the diversity of CESA's accepted products and increase awareness of lesser-known products.

ElectroRecycle also utilized the reach of print advertising, since local traditional media remains a trusted source of information in many smaller communities. Print ads were featured in Mission and Penticton's recycling calendars, a feature was placed in Victoria's Times Colonist paper in June, and a branded content campaign ran in the Globe and Mail in September. The Globe and Mail campaign featured a customized article written for ElectroRecycle and was published in both newsprint and online publications. The dual digital and print campaign reached over 1,312,075 readers throughout the province. Print event ads were also placed in newspapers of select small communities to spread the word about ElectroRecycle's mobile depot events including publications in Nakusp, Creston, McBride, and Ashcroft.

#### 3.2 Website, Social Media and Digital Advertising

In 2022 the ElectroRecycle website (<u>www.electrorecycle.ca</u>) received 136,817 visits, an increase of 15% from 2021, with 87.3% of all visits representing new visitors entering the website for the first time. Throughout the year, 27% of all visits to the website included a search for a recycling location.

The increase in ElectroRecycle's website traffic was facilitated through the continued expansion of the Program's Google Advertising campaigns. In 2022, five different Google Ads formats were employed to reach online consumers, resulting in almost 10 million ad impressions. The Google Ad strategy prioritized a combination of awareness and funneling consumers to the Program's website and, compared to 2021, resulted in higher video views (+68%) and website clicks (+69%).

The Program's Google Ads targeted users who showed an interest in products from different ElectroRecycle categories, such as power tools and personal care. Both static display and video ads were showcased as banners across the Google Display Network, YouTube, and Google's Discovery section. Ad result improvements were seen with the optimization of audience targeting, and various images and ad styles were tested to determine impact and find the most effective visuals to reach consumers.

A new Google Ad type, Google Performance Max, was introduced and utilized starting in 2022, which combines dynamic features of previous ad types and user data to optimize ads for each individual. Upon initial trials, the Performance Max channel was found to be very effective at garnering website clicks and

conversions. Additionally, Google Search text-based advertisements ran throughout the year. The ads targeted users in British Columbia searching for an extensive list of keywords related to recycling and the Program's accepted items. Overall, ElectroRecycle's Google Ads received almost 10 million impressions, over 96,000 clicks, and over 260,000 video views.

In 2022 the Program ran Spotify Ads for the first time, since content on streaming platforms is increasingly consumed by the public. The content was light, fun, and informative. Despite only a small test budget being allocated, the ads garnered 166,512 impressions.

ElectroRecycle greatly increased its efforts to promote the Program using Facebook and Instagram (Meta) in 2022, because the two platforms are the most successful in directing traffic to the ElectroRecycle website. Paid advertising on the platforms focused on encouraging a mix of spreading awareness with more video views and increasing clicks to the website. Overall, 1,112,776 users on Facebook and 168,059 users on Instagram were reached, an increase of 148% and 257% respectively compared to 2021. A large jump in impressions was also seen with the Program generating almost 6 million impressions across Facebook, Instagram, and Facebook's Audience Network – an increase of almost 370% from the previous year, which saw 1.6 million impressions.

In addition to using Facebook and Instagram to raise awareness about the Program and share content relevant to British Columbian consumers like collection events, repair events, and repair-focused blog posts, the Program shared similar content on its Twitter account. The Program received 21,200 impressions on its Twitter account.

In 2022, the Program's blog (<u>electrorecycle.ca/blog</u>) saw a significant increase in sessions over the previous year (+30%), and on average visitors stayed about half a minute longer on each page. This suggests relevance and interest in the content that is being produced for the blog. The blog posts were shared across ElectroRecycle's social media accounts to further expand reach (Facebook, Twitter, Instagram). Based on the success of a pilot campaign in 2021 with Daily Hive, the Program undertook a second paid partnership campaign with the popular media outlet on Instagram for Earth Day 2022. The campaign resulted in 149,938 impressions and a small uptick in visits to ElectroRecycle's website.

The Program bolstered its digital presence even further by collaborating with large third-party digital platforms to reach both broad and targeted audience groups in the spring and fall, during peak recycling seasons. These initiatives included running ads on The Weather Network app which reaches the entire province and is a trusted source for weather and news updates. ElectroRecycle's Weather Network ads resulted in almost 1.4 million impressions. Additionally, pre-roll video and sequential display ads were run on relevant third-party networks reaching users on a variety of websites and devices including phones, laptops, and connected TVs. The ads garnered almost 1.3 million impressions from users while they read, watched, and streamed online content.

ElectroRecycle also partnered with Home and Garden Television (HGTV) on multiple campaigns since its audience tends to be some of ElectroRecycle's main product users. Targeted display ads were run on

HGTV.ca in the spring, and in the fall a larger multi-platform branded content campaign with HGTV was undertaken. The fall campaign included a customized feature article written for ElectroRecycle and published on HGTV's website, social amplification of the article, and various digital ads (video and static) promoted on their website. The multi-faceted campaign received 3,766 reads of the article and 1.3 million impressions on social channels.

#### 3.3 Community Events and Ambassador Program

Over the course of 2022, ElectroRecycle's outreach Program collaborated with 47 communities in 21 regional districts, to participate in a total of 73 collection events. Table 15 in Appendix B provides a list of communities where events were hosted and/or attended by ElectroRecycle to bolster accessibility beyond the Program's permanent collection network. Approximately 23,510 kg of Program Products were collected at the events. Overall, the Program was able to increase the number of events attended and kilograms collected in 2022 when compared to the previous year.

The 73 events were organized with the help of the Summer Ambassador Program, the year-round Ambassador, and community partnerships, many of which were established during previous years and continued to be strengthened. ElectroRecycle collaborated with community partners to participate in and host several types of events including mobile depot pop-ups, farmer's markets, municipal roundups, Repair Cafes, and retailer events.

In 2022, ElectroRecycle's outreach initiatives focused on providing collection opportunities in areas with reduced accessibility to permanent collection sites. To do this, a revised approach was taken with the Summer Ambassador Program, which had not operated since 2019. Outreach initiatives and in-person collection opportunities were limited as a result of the Covid-19 pandemic, so a Summer Ambassador team was not employed (though a year-round ambassador continued to be employed). Subsequently, to connect with remote communities that had not received service in recent years, the Summer Ambassador Program was run remotely out of Prince George in 2022, using the ElectroRecycle Mobile Depot Cargo Van to host independent events in remote communities in Northern and Southeastern BC.

#### 3.3.1 Expanded Program Reach

#### Sponsorships

The ElectroRecycle Program's 2022 sponsorships included the Vancouver Farmers Market as well as the First Nations Recycling Initiative (FNRI).

ElectroRecycle continued to be a primary sponsor for the Vancouver Farmers Market and the year-round Ambassador attended 12 market days at two locations from May to October on the third weekend of each month. Sponsorship collection booths in those communities were selected as they both service highdensity populations in urban communities without a permanent collection site within walking distance. Collection booths were hosted for the third year at the West End Summer Market and for the eighth year at the Kitsilano Summer Market. Approximately 2,500 kg of product was collected through these events in 2022, an increase of more than 500 kg compared to 2021.

ElectroRecycle is a yearly sponsor of FNRI, which seeks to bridge recycling accessibility gaps for First Nation communities throughout British Columbia and is supported by a team of nine stewardship organizations. The initiative is overseen by Recycle BC and employs a dedicated Field Services Specialist who engages with First Nations communities across BC to provide information about BC's existing stewardship programs and facilitate local collection events in support of community recycling programs. The reach of FNRI's event initiatives expanded in 2022, increasing from two events in 2021 to 15 events in 2022. The Program's sponsorship of FNRI facilitated the collection of over 4,000 kg of Program Product from Indigenous communities, including remote communities such as Ehattesaht First Nation (Western Vancouver Island), Gitxaala Nation (Central Coast), and Tse'Khene Nation (Northern BC).

#### **Remote Communities**

Community outreach in 2022 emphasized opportunities to recycle Program Product in remote and underserviced communities. As a result, ElectroRecycle facilitated collection events in all corners of the province including Sandspit on Haida Gwaii, Tumbler Ridge in Northern BC, Greenwood in the Southern Kootenays, and in Sooke on Southern Vancouver Island. Overall, the Program participated in events in 30 communities that did not have access to a permanent collection site, in locations that ranged across 14 regional districts.

A driving factor behind the Program's remote focus was an aim to provide increased accessibility to recycling services for Indigenous communities. To fulfill this target, the Program hosted 5 independent pop-up events in Indigenous communities and offered additional collection opportunities at 15 events organized by the First Nations Recycling Initiative, of which ElectroRecycle is a sponsor.

In future years, the Program intends to continue to expand its reach in underserviced and remote communities through mobile depot events, FNRI, and strategic community partnerships.

#### School Program Outreach

Following an innovative 2020/2021 school year partnership with DreamRider Productions, ElectroRecycle partnered for a second year with the Vancouver-based charity to provide classroom outreach opportunities for the Program in the 2021/2022 school year. DreamRider Productions offers environmental education programs for kids under their brand the Planet Protector Academy (PPA). Previously, content about ElectroRecycle and the Pollution Prevention Hierarchy, as it relates to small appliances and power tools, was added to the PPA's Zero Heroes program as part of the 2021 collaboration. So that the ElectroRecycle-tailored content could continue to reach more students, ElectroRecycle sponsored use of the Zero Heroes program for teachers in 21 schools across BC in 2022. The schools were located in both urban and rural centers across British Columbia including Quesnel, Boston Bar, Burnaby, Lantzville, Richmond, and Armstrong.

To enhance engagement with the Zero Heroes program and provide hands-on learning about ElectroRecycle's Program, DreamRider and ElectroRecycle also worked together to organize the "FILL IT UP for Earth Week" Small Appliance Recycling Competition for the 21 sponsored schools. In total, over 730 kg of Program Product was collected for recycling by the schools. ElectroRecycle's partnership with DreamRider Productions from 2020 to 2022 resulted in a reach of over 23,000 students in 15 different communities and eight regional districts across the province.

In addition to the recycling competition hosted through DreamRider Productions, ElectroRecycle hosted a recycling round-up challenge with Annieville Elementary, located in Delta BC. Having participated in a school round-up challenge in previous years', Annieville Elementary's student Green Team was eager to host a round-up in the spring of 2022, encouraging students and parents in the community to divert small appliances and power tools from landfill.

#### Municipal and Regional Collection Events

To provide convenient opportunities for consumers to recycle their small appliances and power tools, ElectroRecycle continued its partnerships with municipal and regional collection events in 2022. The Program supported the City of Vancouver's Zero Waste Reuse and Recycling Vancouver Drop-Off events held in seven different locations throughout Vancouver. In total 6,855 kg of small appliances and power tools were collected over the span of eight events (two events were held in Vancouver's West End). Although the City of Vancouver events were reduced during COVID, it was positive to see this year's return to pre-COVID results in the number of events and tonnage collected.

ElectroRecycle strengthened partnerships forged in previous years with the Comox Valley Regional District, the Regional District of Central Kootenays, and the Township of Langley by lending support for their collection events in Sayward, Nakusp, Creston, and Langley. For the first time, the Program also supported an Earth Day collection event with the City of Richmond at their City Centre Community Centre.

Overall, 12,450 kg of small appliances and power tools were collected through partnerships with the City of Vancouver, the Comox Valley Regional District, the Regional District of Central Kootenays, the Township of Langley, and the City of Richmond. These events represent approximately 53% of the annual event collection tonnage in 2022.

#### **Retail Outreach**

The Program hosted events in partnership with local retailers in Invermere (Canadian Tire) and Tumbler Ridge (Home Hardware) to provide a recycling opportunity for their communities and educate consumers about the Program. Two IKEA collection events were also supported by ElectroRecycle in Richmond and Coquitlam. These events increased interactions with consumers to provide information about the ElectroRecycle Program at the point of purchase.

#### 3.3.2 Media Coverage

In 2022, ElectroRecycle received earned media coverage from CBC Radio's On The Coast program about a mobile recycling event the Program was hosting in Yaletown, Vancouver. The short segment 'What to do with that old small appliance: recycle!' promoted the event and provided an opportunity to educate listeners on the Program. Additionally, Vancouver Farmer's Market published a blog post highlighting the Program's collection booths at the Summer Farmer's Markets, and the Sooke News Mirror newspaper mentioned ElectroRecycle's collection event in their article 'Community Engagement Key Goal for Earth Week in Sooke'.

#### 3.4 Stakeholder Relations

Throughout the year ElectroRecycle engaged with key stakeholders around the province to obtain feedback and foster event partnerships. In 2022, several communications initiatives including remote and in-person meetings were undertaken with depot operators, regional districts, local municipalities, and members to receive valuable insight and suggestions for the Program as it seeks to continually improve.

This year the Program held events in 21 different Regional Districts and the Summer Ambassador Program spoke in depth with five Regional Districts (Fraser-Fort George, North Coast Regional District, Cariboo Regional District, Regional District of East Kootenay, Central Kootenay Regional District) to obtain feedback about the Program and pinpoint gap areas that may be of concern to the regional districts.

Program updates continued to be issued via its Member Services email to its database of more than 450 members and subscribers. Program updates include relevant information for the membership such as fee changes, information regarding accepted products, and sharing of compliance audit findings.

The Program issued regular email notices to its collection network, ensuring relevant information such as modifications to collection procedures and accepted products were made available. The email notices to collection facilities offer an ongoing opportunity for sites to provide input into the Program's operations. Nine collection sites were also visited through the Summer Ambassador Program to obtain feedback and support site operations with updated communications materials.

In 2022, CESA sponsored and attended conferences hosted by the Coast Waste Management Association (CWMA) conference in Victoria, and the Conference on Canadian Stewardship (CCS) in Toronto. At these conferences, CESA connected with stakeholders, depot operators, municipalities, regional districts, and provincial and federal government to drive dialogue regarding the Program.

The 2022 CWMA Conference was a hybrid event and was attended by 222 people in-person and 79 virtually. A total of 301 delegates from similar industries with 78% from the Vancouver Island and BC Coastal Communities including Metro Vancouver. Six percent were from the BC interior, and the remaining 13% of delegates came from other provinces and countries. Fifteen First Nation delegates from across British Columbia also attended. CWMA is the largest association serving the solid waste

industry in British Columbia. The 2022 Conference on Canadian Stewardship was attended by 418 delegates representing local and senior government, industry members, stewardship agencies as well as independent representatives from across Canada, the United States and Europe.

#### **3.5 Consumer Communications**

Several channels are available to consumers to ask questions or submit feedback about the ElectroRecycle Program. In 2022, these channels included an email submission box on the ElectroRecycle website, entitled "Contact Us," a general information email address, <u>info@cesarecycling.ca</u> as well as an email address specifically for members, <u>memberservices@cesarecycling.ca</u> and an email address specifically for service providers, <u>operations@cesarecycling.ca</u>. A consumer inquiry toll-free phone number, 1-877-670-2372, is available year-round, and ElectroRecycle's various social media platforms (Facebook, Instagram, Twitter) provide additional contact options.

CESA partnered with the Recycling Council of BC (RCBC) to provide Hotline and Recyclepedia collection site location services. RCBC is a trusted public information resource used by residents of British Columbia to learn about recycling options available in their communities. The Recyclepedia application is a user-friendly online/web/mobile tool established by RCBC to help consumers find recycling information 24/7. Between January 1 and December 31, 2022, ElectroRecycle and RCBC collectively answered 3,561 phone, email and app consumer inquiries regarding the ElectroRecycle Program.

#### 4. COLLECTION SYSTEM AND FACILITIES

CESA engages a system of permanent year-round collection facilities located across British Columbia to provide access to recycle Program Products at no cost to consumers. This collection system has been developed in collaboration with existing collection networks and other stewardship programs wherever feasible to enhance program performance through increased operational efficiencies. The collection system operates in collaboration with third-party business owners who operate independent depots, as well as municipalities and retail stores. CESA constantly strives to partner and collaborate with existing collection networks where possible and seeks new opportunities to expand its network with willing partners. The collection system is further augmented using one-day collection events and direct pick-up from large volume generators.

CESA does not directly own or manage any collection facilities, but contracts with organizations that can provide a collection location. Collection facilities include any location that accepts Program Products, including but not limited to private drop-off centres, local government sites, service organizations and return-to-retail. Regardless of the type of collection facility, there is no charge to the consumer to drop off Program Products.

CESA defines two streams of products included in the ElectroRecycle Program when sourcing collection facilities: "regular" and "very large" items. Products that are considered "very large" items include

products such as treadmills, elliptical trainers and large, free-standing power tools with built-in stands. Very large items collected through the Program are managed as scrap metal by each contracted collection facility independent of the Program. All other products are considered regular items.

At the end of 2022, the ElectroRecycle Program had 247 contracted collection facilities for CESA products, of which 233 accepted regular items and 97 accepted very large items. Most very large item collection facilities overlap with regular product collection facilities. The Program's website provides the consumer with access to a depot finder tool that indicates if a collection site will accept regular and/or very large items.

Of the 247 contracted collection facilities, 231 were advertised, while 16 were unadvertised. Advertised collection facilities accept public drop-off of products included in the ElectroRecycle Program. Unadvertised sites, which include large volume generators who may operate in the commercial or institutional (ICI) sector, municipal facilities and landfills, do not allow public drop-off and are not listed as a facility on the ElectroRecycle website or through RCBC's consumer hotline. However, the Program offers direct pick-up of designated CESA products as a part of the unadvertised service. Many thrift stores are also unadvertised due to limited space available to collect Program Products.

A GIS analysis conducted by an independent, third party in 2022 determined that 98 per cent of British Columbians had convenient access to a collection site for regular products included in the ElectroRecycle Program<sup>1</sup>. In 2022, four contracted collection sites were added to the network across three different regional districts. Five collection facilities closed permanently. Of the four new sites, three collection facilities accepted regular products, one accepted regular and very large items, and all were advertised sites.

Table 3 lists the number of contracted collection facilities by regional district, including those that accept regular items, very large items, advertised facilities and unadvertised facilities. Table 14 in Appendix B provides a complete list of collection facilities by regional district contracted to participate in the ElectroRecycle Program.

<sup>&</sup>lt;sup>1</sup> Accessibility is determined in accordance with the Stewardship Agencies of BC Accessibility Standard. The Standard defines access as a 30minute drive or less for those within urban areas with a population greater than 4, 000 and a 45-minute drive or less for those in rural areas of the province with a population greater than 4,000.

Regional District	# of CF	Regional District	# of CF	Regional District	# of CF
Alberni Clayoquot	3	East Kootenay	11	Northern Rockies	1
Bulkley Nechako	6	Fraser Fort George	4	Okanagan Similkameen	8
Capital	21	Fraser Valley	10	Peace River	4
Cariboo	3	Kitimat Stikine	7	qathet	3
Central Coast	3	Kootenay Boundary	3	Squamish Lillooet	6
Central Kootenay	3	Metro Vancouver	71	Strathcona	5
Central Okanagan	7	Mt. Waddington	5	Sunshine Coast	3
Columbia Shuswap	14	Nanaimo	4	Thompson Nicola	18
Comox Valley	5	North Coast	4	Tetel	247
Cowichan Valley	9	North Okanagan	6	6 Total	

Permanent collection facilities exist where there are sufficient populations and available infrastructure to support it, as well as the desire by private industry or municipalities to operate such a collection site. In the cases where a permanent collection facility may not exist, the ElectroRecycle Program augmented its permanent collection network through leading or participating in 73 collection events in 2022. Table 4 lists the number of collection events by regional district, and Table 15 in Appendix B provides detailed list of the community and event type hosted and/or attended by the Program in 2022.

 Table 3: Number of Collection Events (CE) by Regional District

Regional District	# of CE	Regional District	# of CE
Bulkley-Nechako	1	Kootenay Boundary	2
Capital Regional	3	Metro Vancouver	28
Cariboo	3	North Coast	3
Central Kootenay	5	North Okanagan	1
Central Okanagan	1	Okanagan-Similkameen	1
Comox Valley	1	Peace River	3
Cowichan Valley	1	qathet	1
East Kootenay	5	Squamish Lillooet	1
Fraser Fort George	5	Strathcona	2
Fraser Valley	3	Thompson Nicola	2
Kitimat Stikine	1	Total	73

#### 5. PRODUCT ENVIRONMENTAL IMPACT REDUCTION, REUSABILITY AND RECYCLABILITY

CESA works with its service providers to ensure Program Products are managed, where feasible, in accordance with the Pollution Prevention Hierarchy (PPH). As CESA's focus is managing a product at endof-life, the following section details the considerations and current management options for Program Products.

#### 5.1 Reuse and Repair

While reuse and repair of Program Products are worthy goals, there are several considerations that make it difficult to include it as a viable management option for Program Products. In Canada, there are requirements for mandatory safety testing under programs such as the Canadian Standards Association (CSA) or Underwriters Laboratories of Canada (ULC). Manufacturers are responsible for the safety of all products with safety certification. Outside of licensed and authorized service facilities, manufacturers cannot guarantee the safety of the product after it has reached end of life.

There are health risks associated with Program Products that come in contact with the body (e.g., electric shavers) or food (e.g., meat grinders) where sanitation cannot be guaranteed. For these reasons, the Program focuses on the proper recycling and recovery of end-of-life products. The Program Plan recognizes that consumers give properly working tools and appliances to friends and family as well as to charitable organizations. If the product is in good working order, such reuse does exist outside the parameters of the Program.

Proper maintenance and repair is encouraged as a means of extending the life of a product, however the cost of repair is typically comparable to the cost of replacement. Although options for reuse and repair of appliances and power tools may be limited, the Program continues to work towards providing consumers with information for alternative options to disposal of Program Products whenever possible, through the identification and promotion of donation centres and repair opportunities, such as repair cafes.

#### 5.2 Recycle/Recover

The Program strives to manage collection materials using the highest option on the PPH as set out under subsections 5(3)(d-g) of the Regulation, where economically feasible and viable. CESA contracts with all processors who handle CESA's collected material. CESA's processors are required to conform to the Electronics Product Stewardship Canada (EPSC) Electronic Recycling Standard (ERS), among other required tracking, inspection and reporting standards as set out of the Program.

As CESA currently accepts more than 400 different products, materials are reported out by commodity only, not by product type or component. The Program follows the chain of custody through to the end fate of the product; however, the Program's ability to do so is limited by the processors ability to provide such information.

Current recycling and recovery methods for common commodities found in CESA products are detailed below in Section 6. CESA will continue to manage collected products and accessories, including batteries, in accordance with the Pollution Prevention Hierarchy whenever feasible and economically viable recognizing that the management process of commodities is subject to change.

#### 6. POLLUTION PREVENTION HIERARCHY AND PRODUCT / COMPONENT MANAGEMENT

CESA strives to manage collected materials in accordance with the pollution prevention hierarchy set out under Section 8(2)(d) of the Recycling Regulation wherever feasible and economically viable. These end-of-life products are shipped to processors that break them down into component parts to be recycled and/or recovered.

CESA's processors are required to conform to the Electronics Product Stewardship Canada (EPSC) Electronic Recycling Standard, the industry standard for like-products (e.g., electrical, electronic and battery-operated). The EPSC Electronic Recycling Standard defines the minimum requirements for handling end-of-life electronics and contains mandatory environmental, occupational health and safety, and material handling requirements. Given that CESA accepts a wide variety of more than 400 products, materials are reported out by commodity only, and not by product type or component.

In 2022, CESA contracted with three processors to process collected materials. Table 5 provides the approximate percentage of material commodity processed from all processors accounting for all regular items collected through the Program and processed in 2022, as well as a description of the downstream process for each commodity type. Due to the complexity of the disassembly process, it is difficult for commodities to be completely segregated for measurement purposes.

Material Commodity	Reuse	Recycle	Recovery	Landfill	% of Total Tonnage Processed	Downstream Process <sup>2</sup>
Ferrous Steel		x			47.3%	Production, Processing, Non-processing
Plastics		х			29.6%	Processing
Aluminum		x			2.9%	Production, Processing, Non-processing
Wire and Cables and String lights		x			4.8%	Refining, Non-processing
Copper		x			3.5%	Processing, Refining
Glass		x			1.3%	Processing, Non- Processing
Circuit Boards		Х			3.8%	Refining

 Table 4: Percentage of Total Tonnage Processed by Material Commodity in 2022

<sup>&</sup>lt;sup>2</sup> Downstream Processes are based on the descriptions provided by the Recycler Qualification Office (RQO) and EPSC Electronic Recycling Standard verified Processors detailing the end disposition of product managed.

Material Commodity	Reuse	Recycle	Recovery	Landfill	% of Total Tonnage Processed	Downstream Process <sup>2</sup>
Refuse			х	Х	4.9%	Other final disposition
Rechargeable Batteries	х	x			1.2%	Processing, Non- Processing, Reuse
Paper Based Materials		x			0.1%	Processing
Non Rechargeable Batteries	x	х			0.4%	Reuse, Processing, Non- Processing, Refining
Heating Oil	Х	x	х	х	0.4%	Processing, Recovery, Reuse, Landfill

#### 7. PRODUCT SOLD AND COLLECTED

#### 7.1 Product Reported Sold

Total product sold is reported in units. CESA members reported sales in British Columbia of 10,038,166 units for the period of January 1 to December 31, 2022. CESA conducts compliance reviews on its membership to ensure accurate product categorization and reporting. Compliance reviews are administered over a regular cycle and general findings are communicated to the membership to allow for corrective actions to be implemented as required.

#### 7.2 Product Collected

Absolute collection for CESA reflects the weight of Program Products collected annually by the Program across BC. The Program measures collections by weight (kilograms and/or metric tonnes), not by units collected. Table 6 sets out the annual collected tonnage and variances against the 2013 baseline.

#### Table 5: Annual Tonnage Collected and Year over Year Variance

Year	Tonnage Collected (metric tonnes)	Tonnage Variance (%)
2013	3,204	-
2014	3,672	+ 15%
2015	4,225	+ 15%
2016	4,545	+ 7.5%
2017	4,913	+ 8%
2018	5,092	+ 4%
2019	5,450	+ 7%
2020	5,115	-6%
2021	5,370	+ 5%

Year	Tonnage Collected (metric tonnes)	Tonnage Variance (%)	
2022	5,385	+ 0.3%	

#### 7.2.1 Very Large Items

Very large items collected under the ElectroRecycle Program by contracted collection facilities were managed as scrap metal through the metal recycling system. Under the terms of their contract, collection sites that accept very large items are required to submit monthly unit-based tracking forms to the ElectroRecycle Program reporting the number of very large items collected. In 2022, 3,657 pieces of large exercise equipment and 968 pieces of large power tools were collected, according to tracking sheets submitted to the ElectroRecycle Program by contracted collection facilities.

#### 7.2.2 Regular Items

According to weights reported to the ElectroRecycle Program by contracted consolidation facilities, approximately 5,385,385 kilograms of regular CESA products were collected between January 1 and December 31, 2022 from the Program's contracted collection facilities, large volume end-users, return to retail locations, and collection events. Table 8 provides the approximate tonnage collected (not including very large items) by regional district in 2022.

CESA continues to partner with Product Care's Light Fixtures Program and the Outdoor Power Equipment Institute of Canada (OPEIC), co-mingling residential light fixtures and electric outdoor power equipment (EOPE) with ElectroRecycle products in CESA's collection bags at regular contracted collection facilities. These are examples of how stewardship programs working together create efficiencies at the collection facility level, reduce consumer confusion, and provide "one-stop-shops" for residents.

CESA's reported collection tonnage is net of the EOPE and fixture tonnage collected on behalf of OPEIC and the Light Fixtures Program. To determine CESA's net tonnage in 2022, CESA's processors were obligated by contract to submit monthly sampling reports of collection material processed. Data from the sampling reports was extrapolated to determine the total proportion of CESA product collected versus the proportion of EOPE and Light Fixtures product collected in each month. The proportion was applied to the weight of the collection tonnage during that month. Table 7 provides the approximate tonnage collected by program (CESA versus OPEIC's electric outdoor power equipment program and Product Care's Light Fixtures program).

Year	CESA Tonnage Collected (tonnes)	Light Fixtures Tonnage Collected (tonnes)	OPEIC Tonnage Collected (tonnes) <sup>3</sup>
2018	5,092	709	n/a
2019	5,450	719	n/a
2020	5,115	843	77
2021	5,370	1,102	280
2022	5,385	1,070	300

 Table 7: Approximate Weights Collected by Regional District for Regular Products and Collection

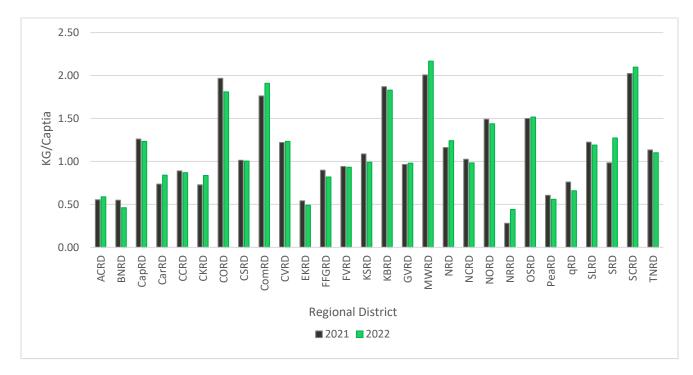
 Events in 2022

Regional District	Approximate Weight Collected (kg)	Kg Collected per Capita⁴	Regional District	Approximate Weight Collected (kg)	Kg Collected per Capita <sup>4</sup>
Alberni Clayoquot	19,717	0.59	Kootenay Boundary	60,684	1.83
Bulkley Nechako	17,401	0.46	Metro Vancouver	2,589,776	0.98
Capital	512,207	1.23	Mount Waddington	23,494	2.17
Cariboo	52,887	0.84	Nanaimo	211,474	1.24
Central Coast	3,114	0.87	North Coast	17,868	0.98
Central Kootenay	52,264	0.84	North Okanagan	131,780	11.44
Central Okanagan	402,107	1.81	Northern Rockies	1,974	0.44
Columbia Shuswap	57,266	1.00	Okanagan- Similkameen	136,769	1.52
Comox Valley	138,299	1.91	Peace River	34,378	0.56
Cowichan Valley	109,730	1.23	qathet	14,153	0.66
East Kootenay	32,309	0.49	Squamish Lillooet	60,090	1.19
Fraser Fort George	79,426	0.82	Strathcona	61,322	1.27
Fraser Valley	302,024	0.93	Sunshine Coast	67,478	2.10
Kitimat Stikine	37,447	0.99	Thompson Nicola	158,247	1.10

<sup>&</sup>lt;sup>3</sup> OPEIC collection began July 31, 2020

<sup>&</sup>lt;sup>4</sup> Based on population data obtained from the 2021 Census of Population from Statistic Canada

The graph below illustrates the kilograms collected per capita by regional district in 2022, compared to the previous year:



#### Kilograms Per Capita by Regional District: 2022 vs 2021

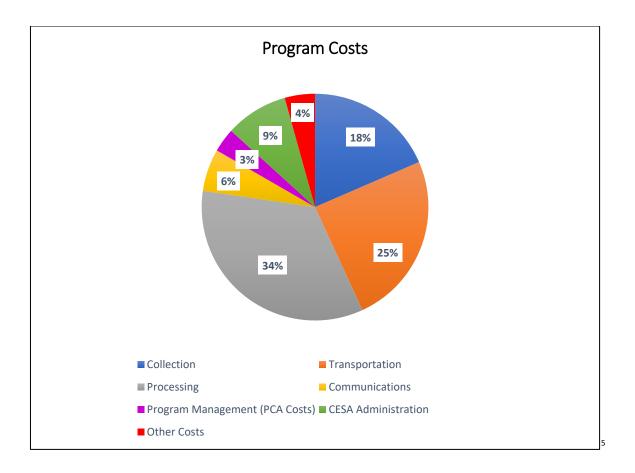
#### 8. SUMMARY OF REVENUES AND EXPENDITURES

The ElectroRecycle Program is funded by membership fees, known as Environmental Handling Fees (EHFs), which are remitted to CESA by its members based on the quantity of sales of the designated products sold in British Columbia.

As CESA operates as a not for profit, the EHFs are set by CESA based on budgeting of fee revenue and Program expenses and may be adjusted from time to time to maintain the not-for-profit model. EHFs may continue to be adjusted in the future to address surpluses or deficits, however all fees are applied to the full operation of the Program including:

- Administration;
- Communication and education; and
- Collection, transport, recycling and disposal of collect products.

The chart below identifies the percentage of costs associated with the Program's operation in 2022:



CESA has a fiduciary responsibility in the management of environmental handling fees for the purposes of operating the Program, with a view to providing adequate resources for our key service partners to conduct the business of recycling. As indicated in the pie chart above, more than 75% of program revenue supports the collection, transportation and processing of Program Product. All costs of the Program are carefully monitored to ensure that market trends for compensation are reasonable and within the industry norm.

See Appendix C for CESA's independently audited financial statements.

The ElectroRecycle Program organizes Program Products into 18 product categories, with an EHF designated for each category as listed in Table 9 below.

<sup>&</sup>lt;sup>5</sup> "Other Costs" include charges from third party contractors (e.g., insurance, government relations, bank charges etc.).

	Product Category	Fee Rate Per Unit
1	Kitchen Countertop – Motorized	\$ 0.50
2	Kitchen Countertop – Heating Appliances	\$ 0.80
3	Kitchen Countertop – Heating Appliances (coffee/tea)	\$ 0.70
4	Microwave Ovens	\$5.00
5	Time Measurement & Display Devices	\$0.20
6	Weight Measurement	\$0.30
7	Garment Care Appliances	\$0.60
8	Air Treatment Appliances	\$0.95
9	Personal Care Appliances	\$0.25
10	Full-Size Floor Cleaning Appliances	\$2.50
11	Smaller Floor/Surface Cleaning Appliances	\$ 0.50
12	Test and Measurement Tools	\$0.35
13	Hand-held Power Tools	\$0.55
14	Bench-Top, Demolition, Free-Standing Power Tools	\$1.20
15	Sewing / Textile Machines	\$2.75
16	Exercise Machines	\$1.85
17	Sports, Leisure, Arts, Crafts and Hobby Devices	\$ 0.75
18	Designated Very Small Items [previously Part 1 & 2 Designated Very Small Items categories]	\$ 0.20

# Table 8: CESA Product Categories and Environmental Handling Fees

#### 9. PLAN PERFORMANCE

CESA assesses the performance of the ElectroRecycle Program with both qualitative and quantitative measures in response to the performance metrics outlined in the approved Extended Producer Responsibility Plan. Although the ElectroRecycle Program continues to exceed performance metrics year-over-year, CESA is focused on continuing to maintain or exceed current performance levels; striving to improve all aspects of the ElectroRecycle Program, including operational efficiencies, cost efficiencies, consumer awareness, accessibility, and collection tonnage.

#### 9.1 Accessibility

In 2022, accessibility was determined through a Geographic Information System (GIS) analysis conducted by an independent third party, where "access" was defined according to the Stewardship Agencies of BC's Accessibility Standard as being within a 30-minute drive time of an ElectroRecycle collection site for those living in urban areas, and within a 45-minute drive time for those living in rural areas.

The 2022 analysis utilized population data, provincial road networks and dissemination block files obtained from the 2021 Census of Population by Statistic Canada. Several changes occurred within the data set as a result of the revised census (previous data set was from the 2016 Census of Population). Changes included an overall growth of BC's population, modification to BC's road networks and an increase in the number of census dissemination blocks, all of which impacted CESA's latest accessibility analysis. As a result, the accessibility results in 2022 cannot be directly compared to the 2017 accessibility analysis which used the 2016 Census of Population data for the study.

The Program constantly strives to partner and collaborate with existing collection networks where possible and seeks new opportunities to expand accessibility with willing partners. In communities where a permanent collection facility may not exist, the Program will continue to ensure access to recycling services is augmented through one-day collection events hosted by the Summer Ambassador Program, in collaboration with local government, or in partnership with other community groups. The Program continues to collaborate with the First Nations Recycling Initiative (FNRI) to address service levels in First Nations communities and continues to offer direct pick-up services from large volume generators across the province to ensure any gap communities are addressed.

Table 10 summarizes ElectroRecycle's latest accessibility metrics.

Performance Metric	Target	2022 Results	Strategies for Improvement
Number of Collection Sites	n/a	247	n/a

#### **Table 9: Accessibility Performance Metrics**

Performance Metric	Target	2022 Results	Strategies for Improvement
Accessibility	Maintain the 2017 accessibility rate of 99.5% for regular products	98%	Identify gap communities annually to ensure service is provided each year through a permanent collection facility, if feasible, or through a collection event and/or direct pick-up services.

#### 9.2 Waste Composition Audits

Waste audits are a valuable statistic to measure the Program's success. In conjunction with other stewardship agencies, the Program has participated in 14 waste audits to date in communities which range in size from 18 thousand to more than 2.5 million people. Each audit surveys a sample of waste from a landfill and tracks evidence of product categories. The audits confirm that Program Products are being successfully diverted from landfill while also helping to guide the Program's awareness campaigns. It is important to note that while the data obtained from waste audits provides one way of evaluating the Program's performance in that specific community, extrapolating the results to the entire province is problematic as variations in collection and waste management practices vary across regional districts.

In 2022, CESA participated in two waste audits conducted in the Capital Regional District and the Regional District of North Okanagan. Table 11 provides the ElectroRecycle Program's aggregate waste audit results, as well as the single use and rechargeable batteries under 5 kilograms identified during the waste audit process.

Regional District	Total aggregate kg/capita disposal of CESA Product <sup>6</sup>	Total aggregate kg/capita disposal of batteries <sup>7</sup>
Capital	0.9	0.3
North Okanagan	2.5	1.3

#### Table 10: Aggregate Waste Audit Results per Capita for identified CESA Product and Batteries

<sup>&</sup>lt;sup>6</sup> Calculated using the combined weight of Program Product categories and 2021 Census of Population by Statistics Canada

<sup>&</sup>lt;sup>7</sup> The source of single use and rechargeable batteries is not identified during the audit process; therefore, it is not possible to discern if the battery was used for a Program Product, another Stewarded product (e.g., EPRA, OPEIC, Light Fixtures), or other.

#### 9.3 Consumer Awareness

Every two years, a survey is conducted by an independent, third party to determine awareness levels of the Program and gain insights about recycling behaviour. With an awareness level of 88% measured in 2022, the Program continues to exceed the target awareness level of 79%.

From October 21st to October 24<sup>th</sup>, 2022, the online survey representative of British Columbia's adult population was administered among 1002 residents to learn about consumers' awareness of the Program and Program Products. With 88% of surveyed British Columbians indicating they were aware of the existence of a program that recycles small appliances and power tools, the Program has reached stable awareness levels (2020 awareness was 89% and 2018 awareness was 88%).

The Program's high and steady awareness levels are due to an ongoing model of continuous improvement, where ElectroRecycle has optimized its communications efforts to include tried-and-true methods combined with new and innovative tactics. In step with this strategy, communications initiatives are also crafted to span the entire province of British Columbia, including remote regions and Indigenous communities, to ensure a far-reaching message, resulting in year-over-year awareness stability.

While focus is consistently placed on general program awareness, efforts are also made to promote individual product categories including floor care products, power tools, exercise machines, very small items, and more. Results from the 2022 awareness survey help the Program identify lesser-known products and will be used to inform diverse marketing campaigns in 2023. For example, survey results indicated that awareness about toaster recycling is the highest out of 31 different Program products put forward in the survey, whereas recycling awareness about scent diffusers came in last.

With the Program having reached peak awareness and maturation it will maintain the core of its general awareness strategy, but going forward will place a heightened focus on the promotion of lesser-known products, while also paying special attention to ensuring awareness in smaller remote communities. For the duration of the current approved stewardship plan, CESA will commit to conducting a consumer awareness survey every two years.

Table 12 summarizes the ElectroRecycle Program's consumer awareness performance metrics.

Performance Measure	Plan Target	Results	Strategies for Improvement
Conduct a consumer awareness survey	Survey completed once every two (2) years	2014 survey: 73% 2016 survey: 79% 2018 survey: 88% 2020 survey: 89% 2022 survey: 88%	n/a

#### Table 11: Consumer Awareness Metrics

Performance Measure	Plan Target	Results	Strategies for Improvement
Percentage of the population aware of the Program	Maintain a consumer awareness level of 79%	2022 survey: 88%	n/a

# APPENDIX A: PROGRAM PRODUCT CATEGORIES

Table 13 lists the 18 Product Categories, and examples of Program Products from each category.

	Product Category	Examples		
	1. Kitchen Countertop – Motorized	Blender, coffee grinder, food processor, hand mixer		
	2. Kitchen Countertop – Heating	Bread maker, fondue pots, hot air corn popper, panini press, rice cooker, toaster		
	3. Kitchen Countertop – Heating (coffee/tea)	Drip coffee makers, espresso/cappuccino makers, kettles, pod coffee makers		
	4. Microwave Ovens			
	5. Time Measurement & Display Devices	Clocks, timers		
	6. Weight Measurement	Bathroom scales, countertop food scales, digital luggage scale		
	7. Garment Care	Garment steamers, household irons, clothes shavers		
Products	8. Air Treatment	Scent diffuser, portable humidifier, portable heater, desktop/tabletop fan		
within plan	9. Personal Care	Beard trimmer, curling iron, hair dryer, hot roller/curler set, electric toothbrush, vanity mirror with lighting		
	10. Full-size Floor Cleaning	Upright vacuum cleaner, floor care scrubber/polisher, robotic vacuum		
	11.Smaller Floor/Surface	Handheld vacuum cleaner, steam mop, stick vacuum		
	Cleaning	cleaner		
	12. Test and Measurement Tools	Laser level, emission analyzer, laser range meter		
	13. Handheld Power Tools	Hand drill, sander, band saw, angle grinder		
	14. Bench-top, Demolition and Free-Standing Power Tools	Table saw, drum sander, demolition hammer		
	15. Sewing and Textile Machines	Sewing machine, embroidery machine, serger		
	16. Exercise Equipment	Treadmill, elliptical machine, cycling machine		
	17. Sports, Leisure, Arts, Crafts &	Insect trap, thermoelectric cooler, bubble machine,		
	Hobby Devices	circuit machine, air brusher, rock polisher		
	18. Designated Very Small Items	Air freshener, personal fan, electric razor (primary cell), stud finder, glue gun, craft soldering iron		

#### Table 12: CESA Product Categories

#### **APPENDIX B: COLLECTION FACILITY NETWORK**

Table 14 shows locations of contracted CESA collection facilities. The column titled "Change in 2022" denotes additions and closures since the previous reporting date, December 31, 2021.

Collection Facility	City	<b>Regional District</b>	Depot Type	Change in 2022
70 Mile House Eco-Depot	70 Mile House	Thompson Nicola	Regular	
Abbotsford Bottle Depot	Abbotsford	Fraser Valley	Regular	
Abbotsford Mission Recycling Depot	Abbotsford	Fraser Valley	Bulky & Regular	
ACRD 3rd Ave Depot	Port Alberni	Alberni Clayoquot	Bulky & Regular	
Agassiz Bottle Depot	Agassiz	Fraser Valley	Regular	
Aldergrove Bottle Depot	Aldergrove	Metro Vancouver	Bulky & Regular	
Armstrong Spallumcheen Bottle Depot	Armstrong	North Okanagan	Regular	
Asset Investment Recovery - Glanford (NA)	Victoria	Capital Regional District	Regular	
Asset Investment Recovery - Surrey	Surrey	Metro Vancouver	Regular	
Augusta Recyclers Inc (NA)	Powell River	qathet	Bulky	
Barnhartvale Landfill	Kamloops	Thompson Nicola	Bulky & Regular	
Barriere Return-It dba Bag Lady Enterprises	Barriere	Thompson Nicola	Regular	Closed - November 30, 2022
Bella Bella Eco-Depot	Bella Bella	Central Coast	Bulky & Regular	
Bella Coola Recycling Depot	Bella Coola	Central Coast	Regular	
Bill's Bottle Depot	Salmon Arm	Columbia Shuswap	Regular	
Bings Creek Recycling Centre	Duncan	Cowichan Valley	Bulky & Regular	
Blue River Eco-Depot	Blue River	Thompson Nicola	Regular	
Boston Flats Eco-Depot	Cache Creek	Thompson Nicola	Bulky & Regular	New - November 8, 2022
Bottle Depot (Queens)	Victoria	Capital Regional District	Regular	
Bottle Depot (Saanich)	Saanich	Capital Regional District	Regular	
Boucherie Self Storage & Bottle Depot	West Kelowna	Central Okanagan	Regular	
Brentwood Auto & Metal Recyclers	Saanichton	Capital Regional District	Bulky & Regular	
Brentwood Thrift Store	Brentwood Bay	Capital Regional District	Regular	
Bridgeview Return-It Bottle Depot	Surrey	Metro Vancouver	Regular	
Bulkley Valley Bottle Depot	Smithers	Bulkley Nechako	Regular	
Burnaby Eco Centre	Burnaby	Metro Vancouver	Regular	
Burns Lake Recycling Depot	Burns Lake	Bulkley Nechako	Regular	

### Table 13: CESA Collection Network, Including Changes in Sites in 2022

Collection Facility	City	Regional District	Depot Type	Change in 2022
Campbell Mountain Landfill (CML)	Penticton	Okanagan	Regular	
		Similkameen		
Campbell River ReStore	Campbell River	Strathcona	Bulky & Regular	
Campbell River Waste	Campbell	Strathcona	Bulky & Regular	
Management Centre	River			
Canal Flats Transfer Station	Canal Flats	East Kootenay	Bulky	
Capilano (Fell Avenue) Thrift Store	North Vancouver	Metro Vancouver	Regular	
Castlegar Return-It Depot	Castlegar	Central Kootenay	Regular	
Cedar Hill Thrift Store	Victoria	Capital Regional District	Regular	
Central Surrey Recycling and Waste Centre	Surrey	Metro Vancouver	Bulky & Regular	New - September 6, 2022
Chasers Bottle Depot Ltd.	Vernon	North Okanagan	Regular	
Chetwynd Recycling & Bottle Depot	Chetwynd	Peace River	Regular	
Chilliwack Bottle Depot	Chilliwack	Fraser Valley	Regular	
Clearwater Eco-Depot	Clearwater	Thompson Nicola	Regular	
Clinton Eco-Depot	Clinton	Thompson Nicola	Regular	
CM Recycling Ltd. (formerly Cariboo Metal Recycling)	Prince George	Cariboo	Bulky & Regular	Closed - June 1, 2022
Columbia Bottle Depot - Dease	Kelowna	Central Okanagan	Bulky & Regular	
Columbia Bottle Depot - Kent	Kelowna	Central Okanagan	Bulky & Regular	
Columbia Bottle Depot - St Paul	Kelowna	Central Okanagan	Bulky & Regular	
Columbia Recycle 1996 LTD (NA)	Trail	Kootenay Boundary	Bulky	
Columbia Valley Landfill	Windermere	East Kootenay	Bulky	
Comox Return-Centre	Comox	Comox Valley	Regular	Closed - October 1, 2022
Comox Valley ReStore	Courtenay	Comox Valley	Regular	
Comox Valley Waste Management Centre	Cumberland	Comox Valley	Bulky & Regular	
Coquitlam Return-It Depot	Coquitlam	Metro Vancouver	Regular	
Cortes Island Waste Management Centre	Cortes Island	Strathcona	Regular	
Courtenay Return-It Depot	Courtenay	Comox Valley	Regular	
Cranbrook Bottle Depot	Cranbrook	East Kootenay	Regular	
Cranbrook Transfer Station	Cranbrook	East Kootenay	Bulky	
D.C. Recycling & Bottle Depot	Dawson Creek	Peace River	Regular	
DIRA Waste Management Committee - Bottle Depot	Denman Island	Comox Valley	Regular	
East 12th Avenue Thrift Store	Vancouver	Metro Vancouver	Regular	
East Hastings Bottle Depot	Burnaby	Metro Vancouver	Regular	
Edmonds Return-it Depot	Burnaby	Metro Vancouver	Regular	
Elkford Transfer Station	Elkford	East Kootenay	Regular	
Enderby Return-It	Enderby	North Okanagan	Bulky & Regular	

Collection Facility	City	Regional District	Depot Type	Change in 2022
Falkland Refuse Disposal Facility	Falkland	Columbia Shuswap	Bulky & Regular	
Fernie Bottle Depot	Fernie	East Kootenay	Regular	
Fernie Transfer Station	Fernie	East Kootenay	Bulky	
Fleetwood Bottle Depot	Surrey	Metro Vancouver	Regular	
Fort St. James Transfer Station	Fort St. James	Bulkley Nechako	Bulky & Regular	
Fraser Lake Bottle Depot	Fraser Lake	Bulkley Nechako	Regular	
Fraser Valley Return-It Depot	Langley	Metro Vancouver	Regular	
FSJ Bottle Drop	Fort St. John	Peace River	Regular	
Galiano Recycling Centre	Galiano Island	Capital Regional District	Regular	
General Grant's North Shore Bottle Depot	Kamloops	Thompson Nicola	Regular	
General Grants Sahali (fka Full Refund Bottle Depot)	Kamloops	Thompson Nicola	Regular	
GFL Environmental - Chemainus	Chemainus	Cowichan Valley	Bulky & Regular	
GFL Environmental - Duncan	Duncan	Cowichan Valley	Bulky & Regular	
GFL Environmental - Langford	Langford	Capital Regional District	Bulky & Regular	
GFL Environmental - Nanaimo	Nanaimo	Nanaimo Regional District	Bulky & Regular	
GFL Environmental - Squamish	Squamish	Squamish Lillooet	Regular	
Gibsons Recycling Depot	Gibsons	Sunshine Coast	Bulky & Regular	
Glenemma Refuse Disposal Facility	Salmon Arm	Columbia Shuswap	Bulky & Regular	
Go Green Bottle Depot & Recycling	Vancouver	Metro Vancouver	Regular	
Gold Trail Recycling	100 Mile House	Cariboo	Regular	
Golden Refuse Disposal Facility	Golden	Columbia Shuswap	Bulky & Regular	
Grand Forks Bottle Depot	Grand Forks	Kootenay Boundary	Regular	
Granville Thrift Store (NA)	Vancouver	Metro Vancouver	Regular	
Green Recycling in Pender Society (GRIPS)	Madeira Park	Sunshine Coast	Regular	
Guildford Bottle Depot	Surrey	Metro Vancouver	Regular	
Haney Bottle Depot	Maple Ridge	Metro Vancouver	Regular	
Happy Stan's Resource Recovery Facility	Port Coquitlam	Metro Vancouver	Regular	New – April 8, 2022
Hart Return-It Depot	Prince George	Fraser Fort George	Regular	
Hartland Recycling Depot	Victoria	Capital Regional District	Bulky & Regular	
Hazelton Bottle Depot	New Hazelton	Kitimat Stikine	Regular	
Heffley Creek Eco-Depot	Heffley Creek	Thompson Nicola	Regular	
Hillside Thrift Store	Victoria	Capital Regional District	Regular	
Hope Bottle Depot	Норе	Fraser Valley	Regular	

Collection Facility	City	Regional District	Depot Type	Change in 2022
Houston Bottle Depot	Houston	Bulkley Nechako	Regular	
Interior Recycling	Vernon	North Okanagan	Bulky & Regular	
Ironwood Bottle Depot	Richmond	Metro Vancouver	Regular	
lskut Landfill (NA)	Iskut	Kitimat Stikine	Regular	
Island Return-it Recycling Centre	Campbell	Strathcona	Regular	
Campbell River (FKA Campbell	River		_	
River Bottle Depot)				
Island Return-it Recycling Centre	Duncan	Cowichan Valley	Bulky & Regular	
Duncan (FKA Cowichan Valley				
Bottle Depot)	- · ·			
Island Return-it Recycling Centre	Esquimalt	Capital Regional	Regular	
Esquimalt (FKA Westshore Bottle Depot)		District		
Island Return-it Recycling Centre	Cobble Hill	Cowichan Valley	Regular	
South Cowichan		,		
Islands Solid Waste Management -	Port Clements	North Coast	Regular	
Port Clements				
Islands Solid Waste Management -	Queen	North Coast	Regular	
Queen Charlotte	Charlotte			
	Village			
J&C Bottle Depot	Penticton	Okanagan	Bulky & Regular	
		Similkameen		
Jenill Bottle Depot	Surrey	Metro Vancouver	Bulky & Regular	
Junction Bottle Depot	Ladysmith	Cowichan Valley	Regular	
Kelowna Recycling and The Battery Drs	Kelowna	Central Okanagan	Bulky & Regular	
Kensington Return it Depot	Burnaby	Metro Vancouver	Bulky & Regular	
Keremeos Sanitary Landfill	Keremeos	Okanagan	Regular	
Keremeos santary Landini	Kereineus	Similkameen	Regular	
Kerrisdale Thrift Store (NA)	Vancouver	Metro Vancouver	Regular	
Kimberley Transfer Station	Kimberley	East Kootenay	Regular	
Kitchener Bottle Depot Ltd.	Burnaby	Metro Vancouver	Regular	
Kitimat Understanding the	Kitimat	Kitimat Stikine	Regular	
Environment Society (KUTE)	Kitillat		Перини	
Kitwanga Transfer Station	Kitwanga	Kitimat Stikine	Regular	
Ladner Bottle Depot Co. Ltd.	Delta	Metro Vancouver	Bulky & Regular	
Langford Thrift Store (NA)	Langford	Capital Regional	Regular	
	-	District		
Langley Bottle Depot	Langley	Metro Vancouver	Bulky & Regular	
Lax Kw'alaams Band (Waste	Lax Kw'alaams	North Coast	Bulky & Regular	
Transfer Station)				
Lee's Bottle Depot	Burnaby	Metro Vancouver	Regular	
Lillooet Landfill & Recycling Centre	Lillooet	Squamish Lillooet	Bulky & Regular	
Logan Lake Eco-Depot	Logan Lake	Thompson Nicola	Regular	

Collection Facility	City	Regional District	Depot Type	Change in 2022
LoLo Return-It Express	North	Metro Vancouver	Regular	
	Vancouver			
Lorne Street Bottle Depot	Kamloops	Thompson Nicola	Regular	
Lougheed Return-It Depot	Coquitlam	Metro Vancouver	Regular	
Louis Creek Eco-Depot	Louis Creek	Thompson Nicola	Regular	
Lower Nicola Eco-Depot	Merritt	Thompson Nicola	Regular	
Lytton Eco-Depot	Lytton	Thompson Nicola	Regular	
Malakwa Refuse Disposal Facility	Malakwa	Columbia Shuswap	Bulky & Regular	
Malcolm Island Recycling Depot	Sointula	Mt. Waddington	Bulky & Regular	
Maple Ridge Bottle Depot	Maple Ridge	Metro Vancouver	Regular	
Mayne Island Recycling Society (MIRS)	Mayne Island	Capital Regional District	Regular	
Meade Creek Recycling Centre	Lake Cowichan	Cowichan Valley	Bulky & Regular	
Merritt Return-It Depot	Merritt	Thompson Nicola	Regular	
Metrotown Return It Depot	Burnaby	Metro Vancouver	Bulky & Regular	
Meziadin Landfill (NA)	Meziadin Junction	Kitimat Stikine	Regular	
Mica Ventures Inc. (Williams Lake)	Williams Lake	Cariboo	Regular	
Mill Bay Thrift Store	Mill Bay	Cowichan Valley	Regular	
Mission Flats Landfill	Kamloops	Thompson Nicola	Bulky & Regular	
Mission Recycle Center	Mission	Fraser Valley	Regular	
Mission Recycling Depot	Mission	Fraser Valley	Bulky & Regular	
Mount Pleasant Return- It	Vancouver	Metro Vancouver	Regular	
Nelson Leafs Recycling Centre	Nelson	Central Kootenay	Regular	
New Westminster Thrift Store	New Westminster	Metro Vancouver	Regular	
Newton Bottle Depot	Surrey	Metro Vancouver	Regular	
North Burnaby (Hastings) Thrift Store (NA)	Burnaby	Metro Vancouver	Regular	
North Road Bottle Depot Ltd.	Coquitlam	Metro Vancouver	Regular	
North Shore Bottle Depot	North Vancouver	Metro Vancouver	Regular	
North Shore Recycling and Waste	North	Metro Vancouver	Bulky & Regular	
Centre	Vancouver			
North Shuswap Bottle Depot	Chase	Thompson Nicola	Regular	
North Vancouver Bottle & Return-It	North	Metro Vancouver	Regular	
Depot	Vancouver		Decular	
North Vancouver Thrift Store	North Vancouver	Metro Vancouver	Regular	
Northern Recycling Inc.	Quesnel	Cariboo	Bulky & Regular	
OK Bottle Depot	Richmond	Metro Vancouver	Regular	
Okanagan Falls Landfill	Okanagan	Okanagan	Regular	
	Falls	Similkameen		

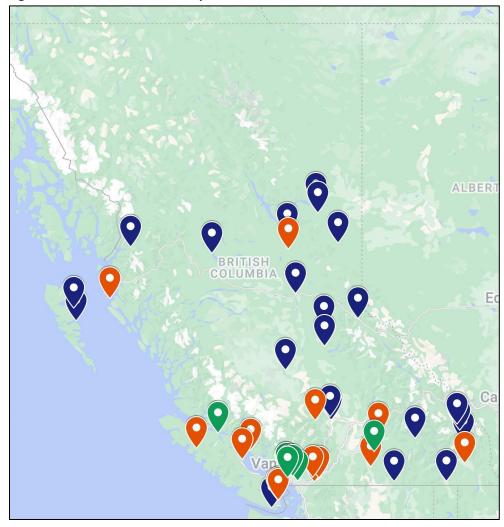
Collection Facility	City	Regional District	Depot Type	Change in 2022
Oliver Sanitary Landfill	Oliver	Okanagan	Regular	
		Similkameen		
Osoyoos Bottle Depot	Osoyoos	Okanagan	Bulky & Regular	
		Similkameen		
Panorama Village Return-It	Surrey	Metro Vancouver	Regular	
Parksville Bottle & Recycling Depot	Parksville	Nanaimo Regional	Bulky & Regular	
Ltd.		District		
Peerless Road Recycling Centre	Ladysmith	Cowichan Valley	Bulky & Regular	
Pemberton Recycling Centre	Pemberton	Squamish Lillooet	Regular	
Pender Island Recycling Society (PIRS)	Pender island	Capital Regional District	Bulky & Regular	
PG Recycling & Return-It Centre (FKA BBK Bottle Depot)	Prince George	Fraser Fort George	Bulky & Regular	
Pitt Meadows Bottle and Return-it Depot Ltd	Pitt Meadows	Metro Vancouver	Regular	
Planet Earth Recycling Ltd.	Westbank, West Kelowna	Central Okanagan	Bulky & Regular	
Poco Return It	Port Coquitlam	Metro Vancouver	Bulky & Regular	
Port Coquitlam Thrift Store	Port Coquitlam	Metro Vancouver	Regular	
Port Hardy Return It Centre	Port Hardy	Mt. Waddington	Regular	
Powell Street Return-it Bottle Depot	Vancouver	Metro Vancouver	Regular	
Princeton Return-It Depot	Princeton	Okanagan Similkameen	Regular	
Quatsino Recycling Depot	Quatsino	Mt. Waddington	Regular	
Queensborough Landing Return-it	New Westminster	Metro Vancouver	Bulky & Regular	
R&T Bottle Depot	Abbotsford	Fraser Valley	Regular	
Recycle-It Resource Recovery	Fort St. John	Peace River	Bulky & Regular	
Regional Recycling Abbotsford	Abbotsford	Fraser Valley	Bulky & Regular	
Regional Recycling Burnaby	Burnaby	Metro Vancouver	Bulky & Regular	
Regional Recycling Cloverdale	Surrey	Metro Vancouver	Bulky & Regular	
Regional Recycling Hayes	Nanaimo	Nanaimo Regional District	Bulky & Regular	
Regional Recycling Old Victoria	Nanaimo	Nanaimo Regional District	Bulky & Regular	
Regional Recycling Prince Rupert (NCRD)	Prince Rupert	North Coast	Bulky & Regular	
Regional Recycling Richmond	Richmond	Metro Vancouver	Bulky & Regular	
Regional Recycling Vancouver	Vancouver	Metro Vancouver	Bulky & Regular	
Regional Recycling Whistler	Whistler	Squamish Lillooet	Bulky & Regular	
Revelstoke Bottle Depot	Revelstoke	Columbia Shuswap	Regular	

Collection Facility	Collection Facility City Regional District		Depot Type	Change in 2022			
Revelstoke Disposal Facility	Revelstoke	Columbia Shuswap	Bulky				
Richmond Recycle Depot	Richmond	Metro Vancouver	Bulky & Regular				
Ridge Meadows Recycling Society	Maple Ridge	Metro Vancouver	Bulky & Regular				
Saanich Thrift Store (NA)	Victoria	Capital Regional	Regular				
		District					
Salish Soils	Sechelt	Sunshine Coast	Regular				
Salmo Valumart & Bottle Depot	Salmo	Central Kootenay	Regular				
Salmon Arm Disposal Facility	Salmon Arm	Columbia Shuswap	Bulky				
Salt Spring Garbage & Transfer	Saltspring	Capital Regional	Bulky & Regular				
Station	Island	District					
Salt Spring Island Recycling Depot	Saltspring	Capital Regional	Bulky & Regular				
	Island	District					
Salvation Army - Comox Valley	Comox	Comox Valley	Bulky & Regular				
Salvation Army - Lower Mainland	Langley	Metro Vancouver	Bulky & Regular				
Divisional Headquarters							
Salvation Army - Prince George	Prince George	Fraser Fort George	Bulky & Regular				
Salvation Army - Vanderhoof	Vanderhoof	Bulkley Nechako	Bulky & Regular	Closed - May 11, 2022			
Salvation Army - Victoria	Victoria	Capital Regional	Bulky & Regular				
Consolidation Centre		District					
Sapperton Return-It Depot	New	Metro Vancouver	Regular				
	Westminster						
Sardis Bottle Depot Ltd.	Chilliwack	Fraser Valley	Bulky & Regular				
Scotch Creek Bottle Depot	Scotch Creek	Columbia Shuswap	Regular				
Scotch Creek Disposal Facility	Scotch Creek	Columbia Shuswap	Bulky				
Scott 72 Bottle & Return-It Depot	Surrey	Metro Vancouver	Regular				
Scott Road Bottle Depot Ltd.	Surrey	Metro Vancouver	Regular				
Semiahmoo Bottle Depot	Surrey	Metro Vancouver	Bulky & Regular				
Seven Mile Landfill and Recycling	Port McNeill	Mt. Waddington	Bulky & Regular				
Centre							
Seymour Arm Refuse Disposal Facility	Seymour Arm	Columbia Shuswap	Bulky				
Sherwoods Auto Parts	Port Alberni	Alberni Clayoquot	Bulky				
Sicamous Refuse Disposal Facility	Sicamous	Columbia Shuswap	Bulky & Regular				
Sidney Return- It	Sidney	Capital Regional	Bulky & Regular				
	,	District	, 0				
Skimikin Refuse Disposal Facility	Tappen	Columbia Shuswap	Bulky & Regular				
Sorrento Bottle Depot	Sorrento	Columbia Shuswap	Regular	Closed - August 1, 2022			
South Thompson Eco-Depot	Pritchard	Thompson Nicola	Regular				
South Van.Bottle Depot (Zims) Ltd.	Vancouver	Metro Vancouver	Regular				
Sparwood Transfer Station	Sparwood	East Kootenay	Regular				
Stewart Landfill	Stewart	Kitimat Stikine	Regular				
Sunset Coast Bottle Depot	Powell River	qathet	Regular				
	-			1			

Collection Facility	City	Regional District	Depot Type	Change in 2022
Surrey Scottsdale Thrift Store	Surrey	Metro Vancouver	Regular	
Surrey Thrift Store (NA)	Surrey	Metro Vancouver	Regular	
T-2 Market	Oliver	Okanagan Similkameen	Regular	
Terrace Bottle & Return-It Depot	Terrace	Kitimat Stikine	Regular	
The ReUse It Centre	Whistler	Squamish Lillooet	Regular	
Thorsen Creek Recycling Depot	Bella Coola	Central Coast	Bulky & Regular	
Tie Lake Transfer Station	Tie Lake	East Kootenay	Bulky	
Town Center Mall Recycle Depot	Powell River	qathet	Regular	
Trail Bottle Depot	Trail	Kootenay Boundary	Regular	
Trout Lake Refuse Disposal Facility	Trout Lake	Columbia Shuswap	Bulky	
Tsal'ah Eco Depot	Shalalth	Squamish Lillooet	Regular	
Tsawwassen Bottle Depot	Delta	Metro Vancouver	Regular	
Ucluelet Bottle Depot	Ucluelet	Alberni Clayoquot	Regular	
United Boulevard Recycling and Waste Centre	Coquitlam	Metro Vancouver	Bulky & Regular	
Urban Impact Recycling (NA)	New Westminster	Metro Vancouver	Regular	
Valemount Carwash and Recycling Center	Valemount	Fraser Fort George	Regular	
Vancouver Central Return-It Depot	Vancouver	Metro Vancouver	Regular	
Vancouver West Bottle Depot	Vancouver	Metro Vancouver	Regular	
Vanderhoof Thrift Store	Vanderhoof	Bulkley Nechako	Regular	New - May 31, 2022
Venture Bottle Depot	Lumby	North Okanagan	Regular	
Venture Training Vernon	Vernon	North Okanagan	Bulky & Regular	
Victoria Thrift Store (NA)	Victoria	Capital Regional District	Regular	
View Royal Thrift Store	Victoria	Capital Regional District	Regular	
Village of Gold River	Gold River	Strathcona	Bulky & Regular	
Walnut Grove Bottle Depot Ltd.	Langley	Metro Vancouver	Regular	
Wasa Transfer Station	Wasa	East Kootenay	Bulky	
West Broadway Thrift Store (NA)	Vancouver	Metro Vancouver	Regular	
West Van Thrift Store (NA)	West Vancouver	Metro Vancouver	Regular	
White Rock Return-It Depot	Surrey	Metro Vancouver	Bulky & Regular	
White Rock Thrift Store (NA)	White Rock	Metro Vancouver	Regular	
Wide Sky Disposal Ltd.	Fort Nelson	Northern Rockies	Regular	
Willowbrook Recycling Inc.	Langley	Metro Vancouver	Regular	
Winfield Return It Centre	Lake Country	Central Okanagan	Regular	
Woss Recycling Depot	Woss	Mt. Waddington	Bulky & Regular	

#### **Collection Events**

Figure 1 displays the locations of collection events that were hosted and/or supported by ElectroRecycle in 2022. Table 15 lists the details of each event including the location, number of events held in 2022, and the event type.





#### Legend

- Ambassador Attended Event
- 💡 FNRI Event
- Remotely Supported Event

<b>Regional District</b>	# of CE	Community	Event Type	Event Open To
Bulkley-Nechako	1	Granisle	Ambassador Attended	Community
Capital Regional	1	Tsartlip	FNRI	Indigenous Community
Capital Regional	1	Pauquachin	FNRI	Indigenous Community
Capital Regional	1	Sooke	Ambassador Attended	Community
Cariboo	1	Likely	Ambassador Attended	Community
Cariboo	1	Tl'etinqox	Ambassador Attended	Indigenous Community
Cariboo	1	Wells	Ambassador Attended	Community
Control Kontonovi	3	Creston	Ambassador Attended x1	Community
Central Kootenay	5	Creston	Remotely Supported x2	Community
	2	Nokuca	Ambassador Attended x1	Community
Central Kootenay	Z	Nakusp	Remotely Supported x1	Community
Central Okanagan	1	Kelowna	Remotely Supported	Elementary School
Comox Valley	1	K'omoks	FNRI	Indigenous Community
Cowichan Valley	1	Malahat	FNRI	Indigenous Community
East Kootenay	1	Akisqnuk	Ambassador Attended	Indigenous Community
East Kootenay	1	Canal Flats	Ambassador Attended	Community
East Kootenay	1	Cranbrook	FNRI	Indigenous Community
East Kootenay	1	Invermere	Ambassador Attended	Community (Retail Partner)
East Kootenay	1	Radium Hot Springs	Ambassador Attended	Community
Fraser Fort George	1	Mackenzie	Ambassador Attended	Community
Fraser Fort George	1	McBride	Ambassador Attended	Community
Fraser Fort George	1	Mcleod Lake	FNRI	Indigenous Community
	2	Duin en Comme	Ambassador Attended x1	Community
Fraser Fort George	2	Prince George	Remotely Supported x1	Elementary School
Fraser Valley	1	Cheam	FNRI	Indigenous Community
Fraser Valley	1	Leq'a:mel	FNRI	Indigenous Community
Fraser Valley	1	Soowahlie	FNRI	Indigenous Community
Kitimat Stikine	1	Laxgalts'ap	Ambassador Attended	Indigenous Community
Kootenay Boundary	1	Christina Lake	Ambassador Attended	Community
Kootenay Boundary	1	Greenwood	Ambassador Attended	Community
Metro Vancouver	1	Burnaby	Remotely Supported	School
Metro Vancouver	1	Coquitlam	Remotely Supported	Retail Consumers
Metro Vancouver	1	Langley	Remotely Supported	Community
			Demotoly C 1	Community
Metro Vancouver	2	Richmond	Remotely Supported	Retail
Metro Vancouver	22	Vancouver	Ambassador Attended x14 Remotely Supported x8	Community
Metro Vancouver	1	Delta	Remotely Supported	School

Table 15: Collection Events Completed in 2022

Regional District	# of CE	Community	Event Type	Event Open To	
North Coast	1	Gitxaala Nation (Kitkatla)	FNRI	Indigenous Community	
North Coast	1	Sandspit (K'il Kun)	Ambassador Attended	Community	
North Coast	1	Tlell	Ambassador Attended	Community	
North Okanagan	1	Okanagan Indian Band	FNRI	Indigenous Community	
Okanagan- Similkameen	1	Penticton Indian Band	FNRI	Indigenous Community	
Peace River	1	Hudson's Hope	Ambassador Attended	Community	
Peace River	1	Tumbler Ridge	Ambassador Attended	Community (Retail Partner)	
Peace River	1	West Moberly	Ambassador Attended	Indigenous Community	
qathet	1	Tla'amin Nation	FNRI	Indigenous Community	
Squamish Lillooet	1	T'it'q'et (Lillooet Indian Band)	FNRI	Indigenous Community	
Strathcona	1	Sayward	Remotely Supported	Community	
Strathcona	1	Zeballos	FNRI	Indigenous Community	
Thompson Nicola	1	Ashcroft	Ambassador Attended	Community	
Thompson Nicola	1	Bonaparte	Ambassador Attended	Indigenous Community	
Total	73				

# **APPENDIX C: AUDITED FINANCIAL STATEMENTS**

## FINANCIAL STATEMENTS

**31 DECEMBER 2022** 

# CANADIAN ELECTRICAL STEWARDSHIP ASSOCIATION **Financial Statements**

For the year ended 31 December 2022

## Contents

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Statement of Changes in Net Assets	5
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Statement of Cash Flows	7
Notes to the Financial Statements	8 - 14



# **INDEPENDENT AUDITORS' REPORT**

To the Members, Canadian Electrical Stewardship Association

#### **Report on the Audit of the Financial Statements**

#### Opinion

We have audited the financial statements of Canadian Electrical Stewardship Association (the "Association"), which comprise the statement of financial position as at 31 December 2022, and the statements of changes in net assets, operations and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Association as at 31 December 2022, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

#### **Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Association in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Association or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Association's financial reporting process.



## **INDEPENDENT AUDITORS' REPORT - Continued**

#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Association's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Association to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Rolfe, Berson LLP

CHARTERED PROFESSIONAL ACCOUNTANTS

Vancouver, Canada 15 May 2023

## CANADIAN ELECTRICAL STEWARDSHIP ASSOCIATION Statement of Financial Position 31 December 2022

	2022	2021
Assets		
Current		
Cash	\$ 635,299	\$ 1,313,369
Accounts receivable (Note 3)	1,538,448	1,655,995
GST/HST receivable	94,689	68,660
Prepaid expenses	60,807	72,110
	2,329,243	3,110,134
Internally restricted investments (Note 5)	13,724,288	14,848,618
Long-term investments (Note 6)	4,627,114	5,814,285
Tangible capital asset (Note 4)	21,406	29,969
	\$ 20,702,051	\$ 23,803,006
Liability		
Current Accounts payable and accrued liabilities	<u>\$ 1,548,682</u>	\$ 1,492,349
Commitments (Note 7)		
Net Assets		
Unrestricted	5,429,081	7,462,039
Internally restricted - Reserve Fund (Note 9)	13,724,288	14,848,618
·	19,153,369	22,310,657
	\$ 20,702,051	\$ 23,803,006

APPROVED BY THE DIRECTORS:

Director

Director

Statement of Changes in Net Assets For the year ended 31 December 2022

	U	nrestricted	Internally Restricted - Reserve Fund	Total 2022	Total 2021
Balance - beginning of year	\$	7,462,039	\$ 14,848,618	\$ 22,310,657	\$ 21,251,583
Excess (deficiency) of revenues over expenses for the year		(3,157,288)	-	(3,157,288)	1,059,074
Fund transfer - Reserve Fund (Note 9)	_	1,124,330	(1,124,330)	_	-
Balance - end of year	\$	5,429,081	\$ 13,724,288	\$ 19,153,369	\$ 22,310,657

**Statement of Operations** 

For the year ended 31 December 2022

	2022	2021
Revenues (Note 8)	\$ 6,622,837	\$ 7,522,728
Expenditures		
Collection, transportation and processing	6,451,047	6,073,160
Administration (Note 3)	1,315,097	1,149,878
Communications	502,690	340,620
Amortization	8,563	8,563
	8,277,397	7,572,221
Deficiency of revenues over expenses from operations	(1,654,560)	(49,493)
Other income (expenses)		
Investment income	690,691	605,251
Investment management fees	(67,182)	(71,494)
Unrealized gain (loss) on market value of investments	(2,126,237)	574,810
	(1,502,728)	1,108,567
Excess (deficiency) of revenues over expenses for the year	\$ (3,157,288)	\$ 1,059,074

# Statement of Cash Flows

For the year ended 31 December 2022

	2022	2021
Cash provided by (used in):		
Operating activities		
Excess (deficiency) of revenues over expenses for the year Items not involving cash	\$ (3,157,288)	\$ 1,059,074
Amortization	8,563	8,563
Unrealized loss (gain) on market value of investments	2,126,237	(574,810)
	(1,022,488)	492,827
Changes in non-cash working capital balances	() / /	,
Accounts receivable	117,547	(6,748)
GST/HST receivable	(26,029)	
Prepaid expenses	11,303	37,661
Accounts payable and accrued liabilities	56,333	(126,953)
	(863,334)	464,925
Investing activities		
Redemption (purchase) of long-term investments	(139,474)	350,730
Net transfer from (to) Reserve Fund	324,738	(375,179)
	185,264	(24,449)
Net (decrease) increase in cash	(678,070)	440,476
Cash - beginning of year	1,313,369	872,893
Cash - end of year	\$ 635,299	\$ 1,313,369

## CANADIAN ELECTRICAL STEWARDSHIP ASSOCIATION Notes to the Financial Statements For the year ended 31 December 2022

#### 1. Incorporation

Canadian Electrical Stewardship Association (the "Association") was incorporated under the Canada Corporations Act on 8 March 2010 and commenced operations on 1 October 2011. The Association was issued a certificate of continuance under the Canada Not-for-Profit Corporations Act on 2 August 2012. The Association is a not-for-profit organization and it is not subject to income taxes providing certain requirements are met.

The Association is a Product Stewardship Agency of manufacturers, brand owners and retailers of electrical small appliances, power tools, sewing machines, exercise, sports and leisure equipment, and arts, crafts and hobby devices. The Association's purpose is to assist manufacturers, brand owners and other legally obligated parties (e.g. retailers, importers or distributors) in meeting regulatory requirements to establish end-of-life product collection and recycling programs under the British Columbia Recycling Regulation (Reg. 449/2004, O.C. 995/2004) (the "Regulation").

#### 2. Summary of significant accounting policies

These financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations. The significant policies are detailed as follows:

(a) Revenue recognition

Revenue from environmental handling fees ("EHF") is recognized at the time an EHF applicable product is sold by a member of the Association, and the EHF becomes due and payable. EHF's are received from registered members which participate in the Association's program. The Association recognizes these fees as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. EHF revenues are recognized as members report and remit them as required by applicable provincial environmental legislation.

Members who join the program after the program's start date are obligated to remit EHF back fees for all products sold from the earlier of the program's start date or the date on which the member started selling designated products. The back fees are recognized as revenue when the amounts are determinable by the Association.

Investment income includes dividend and interest income, and realized and unrealized investment gains and losses. Investment income is recognized as revenue when earned. Unrealized gains and losses on investments are recognized in the statement of operations.

# Notes to the Financial Statements

For the year ended 31 December 2022

#### 2. Summary of significant accounting policies - Continued

(b) Cash and cash equivalents

The Association's policy is to disclose bank balances under cash and cash equivalents, including bank overdrafts with balances that fluctuate frequently from being positive to overdrawn and term deposits with a maturity period of three months or less from the date of acquisition.

(c) Tangible capital asset

The tangible capital asset is recorded at cost. The Association provides for amortization using the straight-line method at a rate designed to amortize the cost of the tangible capital asset over its estimated useful life. The annual amortization rate is as follows:

Vehicle

5 years

- (d) Financial instruments
  - (i) Measurement of financial instruments

The Association initially measures its financial assets and liabilities at fair value and subsequently measures all of its financial assets and financial liabilities at amortized cost except for investments in equity investments that are quoted in an active market and investments in other securities, which are measured at fair value. Changes in fair value are recognized in the statements of operations.

Financial assets measured at amortized cost include cash and accounts receivable.

Financial liabilities measured at amortized cost include accounts payable and accrued liabilities.

Financial assets measured at fair value include long-term investments and internally restricted investments.

(ii) Impairment

Financial assets measured at cost are tested for impairment when there are indicators of impairment. The amount of the write-down is recognized in the statement of operations. The previously recognized impairment loss may be reversed to the extent of the improvement, directly or by adjusting the allowance account, provided it is no greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in the statement of operations.

#### Notes to the Financial Statements For the year ended 31 December 2022

# 2. Summary of significant accounting policies - Continued

- (d) Financial instruments Continued
  - (iii) Transaction costs

The Association recognizes its transaction costs in the statement of operations in the period incurred. However, financial instruments that will not be subsequently measured at fair value are adjusted by the transaction costs that are directly attributable to their origination, issuance or assumption.

(e) Use of estimates

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reported period. Key areas where management has made estimates and assumptions include recognition of accrued liabilities, revenue recognition of EHF and provisions for allowance for doubtful accounts related to accounts receivable. Actual results could differ from these estimates.

#### 3. Accounts receivable

	 2022		2021	
Accounts receivable Allowance for doubtful accounts	\$ 1,588,847 (50,399)	\$	1,700,532 (44,537)	
	\$ 1,538,448	\$	1,655,995	

During the year, the Association recorded bad debt expense of \$7,945 (2021 - \$7,517) that has been included in administration expense.

# Notes to the Financial Statements

For the year ended 31 December 2022

## 4. Tangible capital asset

6.

	 Cost	-	Accumulated Amortization		2022 Net		2021 Net
Vehicle	\$ 45,331	\$	23,925	\$	21,406	\$	29,969

#### 5. Internally restricted investments

Internally restricted investments are comprised of assets which have been internally restricted by the Association's board of directors related to the Reserve Fund (Note 9):

	 2022 Market	2022 Cost	2021 Market	2021 Cost
Cash equivalents Fixed income Equity	\$ 882,216 9,168,284 3,673,788	\$ 882,216 9,751,151 3,013,298	\$ 901,683 9,162,333 4,784,602	\$ 901,683 9,123,317 3,125,661
	\$ 13,724,288	\$ 13,646,665	\$ 14,848,618	\$ 13,150,661
Long-term investments				
	 2022 Market	2022 Cost	2021 Market	2021 Cost
Cash equivalents Fixed income Equity	\$ 259,987 3,158,640 1,208,487	\$ 259,987 3,366,691 976,357	\$ 283,397 3,851,927 1,678,961	\$ 283,397 3,865,109 1,104,342
	\$ 4,627,114	\$ 4,603,035	\$ 5,814,285	\$ 5,252,848

# Notes to the Financial Statements

For the year ended 31 December 2022

#### 7. Commitments

The Association has a lease agreement for its office premises that will expire on 31 March 2024. The minimum annual payments required by the lease are as follows:

2023 2024	\$ 2,400 600
	\$ 3,000

#### 8. Revenues

Revenues from EHFs are comprised of the following amounts:

	 2022	2021
EHF revenue - current year EHF revenue - back fees	\$ 6,597,293 25,544	\$ 7,429,444 93,284
	\$ 6,622,837	\$ 7,522,728

#### 9. **Reserve Fund**

The Reserve Fund has the following purposes:

- (a) To manage the year to year cost of fluctuations in volumes and costs and thereby stabilize recycling fees;
- (b) To cover the costs of winding up the Association by the decision of the members or as a consequence of regulatory change;
- (c) To cover any claims against the Association, its staff or Board of Directors in excess of the Association's insurance coverage;
- (d) To enable the Association to reduce its insurance costs for the management of environmental risk, or any other risk;
- (e) To cover any unusual or extraordinary costs not accounted for in the operating budget;
- (f) To be used in the event that unexpected expenses to drive program collection, awareness or expansion are determined necessary to maintain operations; and
- (g) To meet recovery targets in British Columbia or any other province in which the Association may operate in the future.

## CANADIAN ELECTRICAL STEWARDSHIP ASSOCIATION Notes to the Financial Statements For the year ended 31 December 2022

#### 9. **Reserve Fund - Continued**

The Reserve Fund is internally restricted and transfers to the Reserve Fund are at the discretion of the Board of Directors up to a maximum amount, which is the greater of the cumulative forecasted expenses for the following fiscal year and the cumulative prior year expenses, plus other amounts deemed necessary by the Board of Directors. The Reserve Fund is funded by investments which have been internally restricted by the Association's Board of Directors (Note 5).

The assets in the Reserve Fund consist of investments in cash equivalents, fixed income investments, mutual funds, and equity securities and is independently managed (Note 5). All income earned and expenses paid on those investments are initially reported in the unrestricted fund and then transferred to the Reserve Fund. As of 31 December 2022, \$1,124,330 was transferred from the Reserve Fund to the unrestricted fund. During the prior year, \$820,435 was transferred from the unrestricted fund to the Reserve Fund.

#### **10.** Financial instruments

The Association is exposed to various risks through its financial instruments. The following analysis provides a measure of the Association's risk exposure and concentrations at the statement of financial position date, 31 December 2022.

(a) Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Association's main credit risks relate to its cash and accounts receivable. Cash is in place with major financial institutions. Concentrations of credit risk with respect to accounts receivable are limited due to the large number of members. The Association has evaluation and monitoring processes in place and writes off accounts when they are determined to be uncollectible. There has been no change to this risk exposure from the prior year.

(b) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Association is exposed to this risk mainly in respect of its accounts payable and accrued liabilities. Management is of the opinion that the risk is not material due to the Association's strong working capital position. There has been no change to this risk exposure from the prior year.

(c) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency risk, interest rate risk and other price risk.

## CANADIAN ELECTRICAL STEWARDSHIP ASSOCIATION Notes to the Financial Statements

For the year ended 31 December 2022

#### **10.** Financial instruments - Continued

#### (d) Currency risk

Currency risk is the risk that fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Approximately 8% (2021 - 9%) of the Association's investments are denominated in foreign currency. Consequently, some assets are exposed to foreign exchange fluctuations. There has been no change to this risk exposure from the prior year.

#### (e) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Association is exposed to interest rate risk on its fixed and floating interest rate financial instruments. Fixed-rate instruments subject the Association to a fair value risk while the floating-rate instruments subject it to a cash flow risk. The Association does not use financial instruments to reduce its risk exposure. There has been no change to this risk exposure from the prior year.

#### (f) Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in market. The Association is exposed to other price risk through its long-term and internally restricted investments, which are held in professionally administered funds. These funds are subject to fluctuating returns based on the market and exposed to the risk of market volatility. Risk has been assessed by management and an investment policy adopted to mitigate such market risk. There has been no change to this risk exposure from the prior year.

## APPENDIX D: INDEPENDENT ASSURANCE REPORT



# Independent practitioner's reasonable assurance report on select performance indicators as presented in CESA's Annual Report to the Director, of the British Columbia Ministry of Environment & Climate Change Strategy

To the Directors of Canadian Electrical Stewardship Association (CESA)

We have undertaken a reasonable assurance engagement on the subject matter detailed in Appendix A as presented in CESA's Annual Report to the Director (the Report) of the British Columbia Ministry of Environment & Climate Change Strategy (the Ministry) as hosted on the CESA website<sup>1</sup> for the year ended December 31, 2022:

#### Management's responsibility

Management is responsible for the preparation of the subject matter in accordance with the sections 8(2)(b), 8(2)(d) and 8(2)(e) of the British Columbia Recycling Regulation 449/2004 (the criteria) detailed in Appendix A. Management is also responsible for such internal control as management determines necessary to enable the preparation of the subject matter that is free from material misstatement, whether due to fraud or error.

#### **Our responsibility**

Our responsibility is to express a reasonable assurance opinion on the subject matter based on the evidence we have obtained. We conducted our reasonable assurance engagement in accordance with Canadian Standard on Assurance Engagements (CSAE) 3000, *Assurance Engagements Other Than Audits or Reviews of Historical Financial Information*. This standard requires that we plan and perform this engagement to obtain reasonable assurance about whether the subject matter is free from material misstatement.

Reasonable assurance is a high level of assurance, but is not a guarantee that an engagement conducted in accordance with this standard will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decisions of users of our report. The nature, timing and extent of procedures selected depends on our professional judgment, including an assessment of the risks of material misstatement, whether due to fraud or error, and involves obtaining evidence about the preparation of the subject matter in accordance with the applicable criteria.

Our reasonable assurance procedures included, but were not limited to the following:

- making enquiries to obtain an understanding of the overall governance and internal control environment and risk management processes relevant to the management and reporting of the Report;
- analytical reviews and trend analysis of reported data;

PricewaterhouseCoopers LLP

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"PwC" refers to PricewaterhouseCoopers LLP, an Ontario limited liability partnership, which is a member firm of PricewaterhouseCoopers International Limited, each member firm of which is a separate legal entity.

<sup>&</sup>lt;sup>1</sup> The maintenance and integrity of the CESA website (http://www.electrorecycle.ca/stewards/resources/) is the responsibility of CESA; the work carried out by PricewaterhouseCoopers LLP does not involve consideration of these matters and, accordingly, PricewaterhouseCoopers LLP accepts no responsibility for any changes that may have occurred to the reported information or criteria since they were posted on the website.



- testing the processes, documents and underlying data on a sample basis;
- recalculating quantitative data on a sample basis as it pertains to the subject matter; and
- evaluating the presentation and disclosure of the subject matter in the Report.

We believe the evidence we obtained is sufficient and appropriate to provide a basis for our opinion.

#### Our independence and quality management

We have complied with the relevant rules of professional conduct/code of ethics applicable to the practice of public accounting and related to assurance engagements, issued by various professional accounting bodies, which are founded on fundamental principles of integrity, objectivity, professional competence and due care, confidentiality and professional behaviour.

The firm applies Canadian Standard on Quality Management 1, *Quality Management for Firms that Perform Audits and Reviews of Financial Statements, or Other Assurance or Related Services Engagements,* which requires the firm to design, implement and operate a system of quality management, including policies or procedures regarding compliance with ethical requirements, professional standards and applicable legal and regulatory requirements.

#### Opinion

In our opinion, CESA's subject matter as presented in the Report for the year ended December 31, 2022 has been prepared, in all material respects, in accordance with the applicable criteria.

#### **Emphasis of matter**

We draw your attention to Exhibit B, which describes why certain items required by the Assurance Requirements have been excluded. Our opinion is not modified in respect of this matter.

#### Purpose and restriction of use

The subject matter has been prepared in accordance with the applicable criteria to report to the Ministry. As a result, the subject matter may not be suitable for another purpose. Our report is intended solely for CESA.

We acknowledge the disclosure of our report, in full only, by CESA at its discretion, to the Ministry without assuming or accepting any responsibility or liability to the Ministry or any other third party in respect of this report.

#### /s/PricewaterhouseCoopers LLP

**Chartered Professional Accountants** 

Toronto, Ontario June 22, 2023



## Exhibit A

1. The location of collection facilities, and any changes in the number and location of collection facilities from the previous report as presented on pages 3, 4, 7, 16, 17, 26 and Appendix B of CESA's 2022 Annual Report to the Director.

#### **Result:**

The number of collection facility locations as of December 31, 2022 was 247. During the year, 4 contracted collection sites were added, and 5 collection facilities closed.

Reference: Pages 3, 4, 7, 16, 17, 26 and Appendix B of CESA's 2022 Annual Report to the Director.

#### Method of Reporting:

- Reporting Period: January 1st to December 31st , 2022.
- The number of Collection Facilities is reported on the basis of the number of Collection Facilities that have signed contracts with Product Care Association (PCA) during the reporting year including those that accept "regular" products and/or "very large items".
- The number of Collection Facilities and the location of each facility are documented in PCA's Access database. Collection Facilities are entered into the database as of the date of the contract.
- The changes in number and location of Collection Facilities are calculated by summing the Collection Facilities that have signed contracts within a given reporting year and those that closed within that year. This value is then compared to the difference in total number of collection facilities reported and the equivalent data from the prior year.

#### **Definitions:**

"Collection Facilities" are centres that have a signed contract as of December 31, 2022 with PCA for the collection of Program Products during the reporting year and may include the following types of centres:

- Retailers;
- Recycling Organizations (both for profit and non-profit);
- Local government recycling centres or transfer stations; or
- Other associations or businesses.

"Program Products" are all products included in the program as listed in the currently approved product stewardship plans dated June 22, 2018. CESA defines two streams of products included in the program in sourcing collection facilities: "regular" and "very large items." Products that are considered "very large items" include treadmills, elliptical trainers, stationary cycling machines (Category 16) and large, free-standing power tools with built-in stands (select products in Category 14). All other products are considered "regular."

2. The description of how recovered product was managed in accordance with the pollution prevention hierarchy in accordance with 8(2)(d) of the Recycling Regulation as presented on page 19 and 20 of CESA's 2022 Annual Report to the Director.



#### **Result:**

The contents of Table 4: Percentage of Total Tonnage Processed by Material Commodity in 2022.

Material Commodity	Reuse	Recycle	Recovery	Landfill	% of Total Tonnage Processed	Downstream Process[1]
Ferrous Steel		х			47.3%	Production, Processing, Non-processing
Plastics		х			29.6%	Processing
Aluminum		х			2.9%	Production, Processing, Non-processing
Wire and Cables and String lights		х			4.8%	Refining, Non-processing
Copper		х			3.5%	Processing, Refining
Glass		х			1.3%	Processing, Non-Processing
Circuit Boards		х			3.8%	Refining
Refuse			х	х	4.9%	Other final disposition



Rechargeable Batteries	х	х			1.2%	Processing, Non-Processing, Reuse
Paper Based Materials		х			0.1%	Processing
Non Rechargeable Batteries	х	х			0.4%	Reuse, Processing, Non-Processing, Refining
Heating Oil	х	х	х	х	0.4%	Processing, Recovery, Reuse, Landfill

Reference: Page 19-20 of CESA's 2022 Annual Report to the Director.

#### Method of Reporting:

- Reporting Period: January 1st to December 31st, 2022.
- The downstream material flows are based on information from the Recycler Qualification Program-approved processor's scope of approved materials and processes documents.
- The expected end of fate of materials are provided by Recycler Qualification Program-approved processors.



#### **Definitions:**

The Pollution Prevention Hierarchy includes the following:

- "Reuse" includes any operation by which end-of-life (EOL) products or materials intended for disposal are used again for the same or similar purpose for which they were originally conceived.
- "Recycle" includes any operation by which EOL products or materials are reprocessed into new products, materials, or substances (solids, liquids, or gases), whether for original or other purposes, to replace virgin equivalents of that material. This includes biological processes like anaerobic digestion and composting that produce a nutrient amendment.
- "Recovery" relates to material or energy recovery. Material recovery is any operation by which EOL products or materials are reprocessed but lose their functionality as a replacement for virgin equivalents of that material, such as fill or landfill cover. Energy recovery is any operation which converts (EOL) products or materials into usable energy in the form of heat, electricity, or fuel but causes them to lose their functionality as a replacement for virgin equivalents of that material. This would include landfill gas capture systems but only for the proportion of inbound material that is biogenic.
- "Landfill" includes any products not captured in the three streams above. It is the final destination of EOL products or materials that are deposited under controlled conditions, on or into land, and are covered with soil or other fill materials at regular intervals.
- "End fate" is defined as the final processed state of each material commodity before reuse in another product or shipment to landfill.
- 3. The total amount of the producer's product sold and collected and the recovery rate as presented on pages 4, 5, 21, and 22 of CESA's 2022 Annual Report to the Director.

#### **Results:**

An estimate of 5,385,384 kg of regular CESA products were collected between January 1 and December 31, 2022.

Reference: Pages 4, 5, 21, and 22 of CESA's 2022 Annual Report to the Director.



#### Method of Reporting:

- Reporting Period: January 1st to December 31st, 2022.
- Quantification of Product Collected is based on an estimated portion of the weight of "regular" products collected at the Collection Facilities.
- These reports are generated by the primary processor(s) who receive commingled CESA Program Products and Program Products from two programs (LightRecycle and Electric Outdoor Power Equipment (OPEIC) in addition to other waste.
- The estimate of CESA's portion of the collected material is based on monthly sample reports of collection material processed by each processor. The sampling data received from each processor was extrapolated to determine the proportion of CESA products collected versus the proportion of LightRecycle and OPEIC products collected in each particular month. This percentage is applied to the weight of every pick-up from contracted collection facilities during that month.
- The "other waste" is included in the total weight being split between the two programs as the program retains responsibility for disposing of it.
- These collected weights, now adjusted for LightRecycle and OPEIC tonnage, are then summed to provide the total weight of CESA products collected, as reported by the program's consolidation facilities, by Regional District, or for the province as a whole.
- "Very large items" are not managed through the program's recycling process and are therefore not included in the total weight of Product Collected or the breakdown of collection by region.
- The majority of collection facilities submit monthly unit-based tracking forms to PCA with the number of very large products collected but not their weights.
- Products Collected are reported by weight broken down by region (based on location of Collection Facility).
- If the conversion of weight to units is conducted, conversion factors used for converting weight to number of units are based on industry provided information per fee category.

#### **Definitions:**

- "Program Products" are all products included in the program as listed in the currently approved product stewardship plans dated June 22,2018. CESA defines two streams of products included in the program in sourcing collection facilities: "regular" and "very large items." Products that are considered "very large items" include treadmills, elliptical trainers, stationary cycling machines (Category 16) and large, free-standing power tools with built-in stands (select products in Category 14). All other products are considered "regular."
- "Product Collected" is the amount of all regular Program Products collected at Collection Facilities in British Columbia.



## <u>Exhibit B</u>

CESA has not reported the recovery rate for the year in accordance with 8(2)(e) of the Recycling Regulations for the year ended December 31, 2022 as the approved stewardship plan does not outline the requirement to report recovery rates. If the stewardship program does not report a recovery rate in the approved plan, assurance for producers' product sold data is not required as outlined in the Assurance Requirements.

CESA has not reported its performance for the year in relation to approved targets in their approved stewardship plans under 8(2)(b), (d) and (e) in accordance with 8(2)(g) of the Recycling Regulation for the year ended December 31, 2022 as CESA is not required to report this to the Director as there are no targets set in the approved stewardship plan for these sections applicable to the reporting year.